From: <u>Luftglass, Maribeth</u>

To: <u>Derenak Kaufax, Tamara (School Board Member)</u>; <u>Torre, John</u>; <u>Austin, Cheryl</u>

Cc: Yocom, Julie A

 Subject:
 RE: Case: CASE-0000443789:Other

 Date:
 Thursday, April 9, 2020 4:07:00 PM

Attachments: <u>image001.png</u>

### Cheryl,

Here is a suggested response for this constituent.

Thank you for your feedback. Zoom is not authorized for use by FCPS staff because we do not have a contract in place that protects our student and staff confidential information. FCPS had evaluated Zoom and found significant security concerns; the FBI has even issued cautions. Zoom sessions are stored outside of FCPS and may include protected information. Services like Zoom collect information about individual users and may include tracking and targeted advertising. Our approved tools have been vetted and have signed contracts with FCPS which include student data confidentiality provisions. We can offer technical support for teachers on our approved tools, and there are central and school-based training opportunities from School Based Technology Specialists for them. Many teachers were trained last week. We understand Zoom is popular in the public, but we must have a higher level of scrutiny when we are responsible for the safety of children.

# Thanks, Maribeth

From: Austin, Cheryl On Behalf Of Derenak Kaufax, Tamara (School Board Member)

Sent: Wednesday, April 8, 2020 4:03 PM

**To:** Torre, John <jjtorre@fcps.edu>; Luftglass, Maribeth <meluftglass@fcps.edu> **Cc:** Derenak Kaufax, Tamara (School Board Member) <tderenakkauf@fcps.edu>

Subject: FW: Case: CASE-0000443789:Other

Hi John and Maribeth -

Tammy would like to know if you have a standard letter prepared for her to respond to this communication below?

Thank you in advance. Cheryl



**Note**Visibility:
Created by:

Internal

at 4/1/2020 11:56:38 AM

Requester: Summary: Other

Requester Email Address:

The following information was entered in the School Board Portal:

Client Selected: School Board All -

Client Lives in: Lee - Tamara Derenak Kaufax

Address:



Details: Hello, I'd like to give feedback with regards to Blackboard Collaborate Ultra and Hang-out Meet-up for 2nd/Kindergarten aged kids. These systems are not suited to the needs of kids at this age. Once they learn to un-mute themselves in Blackboard, the collaboration becomes unusable. Meet-up does not allow kids to see everyone in their class simultaneously. Consider pivoting your plans, getting an agreement with Zoom (which provided a much better, controllable environment where the entire class can see each other at the same time and the moderator had much more control) and allowing the decision of what collaboration program is best to be made by the teachers. Unconventional times are best combated by increased freedom for front-line employees to do what is necessary to complete a task. Give your teachers that freedom with another option for reaching their students, even if it is only temporary. Perhaps it will end up being better in the long run as well. Thanks,

Cheryl Austin
Executive Administrative Assistant to:

Tammy Derenak Kaufax, Vice Chair and Lee District Representative Karl Frisch, Providence District Representative

Fairfax County School Board Office Phone: 571.423.1069 Fax: 571.423.1067 From: Kretzer, Sandy

To: <u>Luftglass, Maribeth</u>; <u>DIT SMT</u>

**Subject:** RE: message on opting out of learning packets

**Date:** Thursday, April 9, 2020 3:41:47 PM

### Reviewed,

FYI – the Go Paperless option is public facing for collecting the opt out requests. In the background Karin Williams team is modifying their address label file for the vendor to remove the parents that opt out (or opt back in).

From: Luftglass, Maribeth

**Sent:** Thursday, April 9, 2020 3:22 PM **To:** DIT SMT <DIT\_SMT@fcps.edu>

**Subject:** FW: message on opting out of learning packets

Please review.

From: Torre, John

Sent: Thursday, April 9, 2020 2:40 PM

**To:** Cabinet (Superintendent) < <u>CabinetSuperintendent@fcps.edu</u>>; Presidio, Sloan < <u>sipresidio@fcps.edu</u>>; Johnson, Teresa L < <u>TLJohnson4@fcps.edu</u>>; Luftglass, Maribeth

<meluftglass@fcps.edu>

**Cc:** Thomas, Kathleen <<u>knthomas@fcps.edu</u>>

**Subject:** message on opting out of learning packets

As requested by the SB, here is a letter we can send out later today. Please let me know if you have any suggested edits by 4 p.m. Thanks

Dear Parents and Guardians,

Next week, we will begin Distance Learning in Fairfax County Public Schools (FCPS).

To support continued learning for students during this extraordinary time, FCPS is providing Learning Packets through FCPS 24-7 Blackboard and printed versions as one part of the distance learning plan. Families can expect learning packets to be mailed to their home and posted to FCPS 24-7 Learning.

If you plan to access the learning packets online by logging into FCPS 24-7 Blackboard, you can choose to **go paperless** and **opt out** of receiving the mailed copies. By opting out of the mailed learning packets, it will help FCPS save money on printing and mailing costs.

Families who opt out will be notified by email and will have the opportunity to opt back into receiving printed packets by following the instructions on the email.

To stop receiving the printed packets, you will need your student's FCPS student ID and the enrolling

parent's email address.

- The student ID can be found in your <u>SIS ParentView account</u>
- Yes, I want to go paperless: Opt-out Form

Please expect to receive at least one additional printed learning packet after your request to go paperless is entered.

Week 2 packets will begin arriving on Saturday, April 11. Families who do not receive their packets by Tuesday each week should contact their child's teacher or principal.

If your student has a temporary address during the school closure, please notify your school of the student's temporary change of address. The School Registrar or Administrator can update the student mailing address. Schools will update the student mailing address only. After we return to school, the student mailing address will be changed back to match the home address. To receive previously sent packets, please email, <a href="mailto:FCPSlearningpacket@fcps.edu">FCPSlearningpacket@fcps.edu</a> and provide your student's ID and address.

Thank you for your support.

Fairfax County Public Schools

From: <u>Luftglass, Maribeth</u>

To: <u>DIT SMT</u>

**Subject:** FW: message on opting out of learning packets

**Date:** Thursday, April 9, 2020 3:22:02 PM

#### Please review.

From: Torre, John

Sent: Thursday, April 9, 2020 2:40 PM

**To:** Cabinet (Superintendent) <CabinetSuperintendent@fcps.edu>; Presidio, Sloan <sjpresidio@fcps.edu>; Johnson, Teresa L <TLJohnson4@fcps.edu>; Luftglass, Maribeth <meluftglass@fcps.edu>

Cc: Thomas, Kathleen <knthomas@fcps.edu>

**Subject:** message on opting out of learning packets

As requested by the SB, here is a letter we can send out later today. Please let me know if you have any suggested edits by 4 p.m. Thanks

Dear Parents and Guardians,

Next week, we will begin Distance Learning in Fairfax County Public Schools (FCPS).

To support continued learning for students during this extraordinary time, FCPS is providing Learning Packets through FCPS 24-7 Blackboard and printed versions as one part of the distance learning plan. Families can expect learning packets to be mailed to their home and posted to FCPS 24-7 Learning.

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student's temporary change of address. The School Registrar or Administrator can update the student mailing address. Schools will update the student mailing address only. After we return to school, the student mailing address will be changed back to match the home address. To receive previously sent packets, please email, <a href="mailto:FCPSlearningpacket@fcps.edu">FCPSlearningpacket@fcps.edu</a> and provide your student's ID and address.

Thank you for your support.

Fairfax County Public Schools

From: Kretzer, Sandy
To: Tyler, Nancy
Cc: Luftglass, Maribeth
Subject: RE: PDF version of forms

**Date:** Thursday, April 9, 2020 3:00:40 PM

## Thank you Nancy<sup>©</sup>

### Sandy

From: Tyler, Nancy

Sent: Thursday, April 9, 2020 2:59 PM

**To:** Luftglass, Maribeth <meluftglass@fcps.edu>; Kretzer, Sandy <sakretzer@fcps.edu>

**Subject:** RE: PDF version of forms

#### Good afternoon!

I did get an email from Karin just a bit ago explaining what they need. I've asked her to supply a sample packet (in English) for us to look at and give an estimate of time to create fillable fields and then we can extrapolate a timeline from there.

I will keep you posted. Thanks - Nance

**From:** Luftglass, Maribeth < <u>meluftglass@fcps.edu</u>>

Sent: Thursday, April 9, 2020 1:35 PM

**To:** Tyler, Nancy < netyler@fcps.edu>; Kretzer, Sandy < sakretzer@fcps.edu>

**Subject:** FW: PDF version of forms

Well, that explains it. See below.

Thanks, Maribeth

From: Presidio, Sloan

Sent: Thursday, April 9, 2020 1:34 PM

To: Luftglass, Maribeth < meluftglass@fcps.edu >

**Subject:** RE: PDF version of forms

After checking with my team it looks like they hadn't contacted DIT yet. I asked Karin Williams to reach out to Nancy to discuss possibilities further.

#### Thanks!

**From:** Luftglass, Maribeth < meluftglass@fcps.edu >

**Sent:** Thursday, April 9, 2020 1:00 PM **To:** Presidio, Sloan <<u>sipresidio@fcps.edu</u>>

**Subject:** FW: PDF version of forms

Importance: High

What fillable PDF forms are you waiting for? Were they sent to us?

From: Tyler, Nancy

**Sent:** Thursday, April 9, 2020 12:57 PM

**To:** Luftglass, Maribeth < meluftglass@fcps.edu >

**Cc:** Kretzer, Sandy <<u>sakretzer@fcps.edu</u>>

**Subject:** RE: PDF version of forms

We've done extensive work for DSS on creating IEP packets and Eligibility packets, however, the forms used to create the packets were already fillable – each packet had more than 30 forms per packet. We were able to turn both packets around in a day for each. We haven't gotten anything from IS.

There was 1 inquiry from Mike Foland last week related to creating a library services opt-out, but we haven't created opt-out forms in a while. I directed Mike to have his customer get in touch with Andy Grunig since his office does the annual notice updates. I received this information through talking with Stephanie Gray.

**From:** Luftglass, Maribeth < meluftglass@fcps.edu >

**Sent:** Thursday, April 9, 2020 12:51 PM **To:** Tyler, Nancy < netyler@fcps.edu > **Cc:** Kretzer, Sandy < sakretzer@fcps.edu >

**Subject:** Re: PDF version of forms

I think it might be related to opt out. Do we have any current requests from IS or DSS for fillable PDFs?

Maribeth Luftglass Assistant Superintendent, Information Technology Fairfax County Public Schools

On Apr 9, 2020, at 12:48 PM, Tyler, Nancy < <a href="mailto:netyler@fcps.edu">netyler@fcps.edu</a>> wrote:

We have not been provided with anything to convert to fillable yet. I imagine it won't take very long if we bypass accessibility compliance in the short term. I know some of the packets are nearly 30 pages long but again, I haven't seen anything come through to us yet.

I apologize for not having a clearer response. I can go out and look at one of the packets as an example if that would be helpful. Please advise.

#### Nance

From: Luftglass, Maribeth < meluftglass@fcps.edu >

**Sent:** Thursday, April 9, 2020 12:12 PM

**To:** Kretzer, Sandy <<u>sakretzer@fcps.edu</u>>; Tyler, Nancy <<u>netyler@fcps.edu</u>>

**Subject:** PDF version of forms

Importance: High

The board just asked when we would be able to do fillable forms associated with

Distance Learning packets?

From: Tyler, Nancy

To: <u>Luftglass, Maribeth; Kretzer, Sandy</u>
Subject: RE: PDF version of forms

**Date:** Thursday, April 9, 2020 2:59:09 PM

#### Good afternoon!

I did get an email from Karin just a bit ago explaining what they need. I've asked her to supply a sample packet (in English) for us to look at and give an estimate of time to create fillable fields and then we can extrapolate a timeline from there.

I will keep you posted. Thanks - Nance

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To: Tyler, Nancy <netyler@fcps.edu>; Kretzer, Sandy <sakretzer@fcps.edu>

**Subject:** FW: PDF version of forms

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To: Luftglass, Maribeth < meluftglass@fcps.edu >

Subject: RE: PDF version of forms

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### Thanks!

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Importance: High

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**Sent:** Thursday, April 9, 2020 12:51 PM **To:** Tyler, Nancy < netyler@fcps.edu > **Cc:** Kretzer, Sandy < sakretzer@fcps.edu >

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Nance

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**Sent:** Thursday, April 9, 2020 12:12 PM

**To:** Kretzer, Sandy <<u>sakretzer@fcps.edu</u>>; Tyler, Nancy <<u>netyler@fcps.edu</u>>

**Subject:** PDF version of forms

**Importance:** High

The board just asked when we would be able to do fillable forms associated with

Distance Learning packets?

From: <u>Torre, John</u>

To: Cabinet (Superintendent); Presidio, Sloan; Johnson, Teresa L; Luftglass, Maribeth

Cc: <u>Thomas, Kathleen</u>

**Subject:** message on opting out of learning packets **Date:** Thursday, April 9, 2020 2:40:09 PM

As requested by the SB, here is a letter we can send out later today. Please let me know if you have any suggested edits by 4 p.m. Thanks

Dear Parents and Guardians,

Next week, we will begin Distance Learning in Fairfax County Public Schools (FCPS).

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Thank you for your support.

Fairfax County Public Schools

From: Downey Paul J.
To: Adam Unfiglass Maribeth; Pratt Michelle
Cc: Scott
Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification
Date: Thursday, April 9, 2020 2 07:53 PM
Image002.png
Image008.png
Image008.png
Image008.png
Image008.png

image012.p image014.p image016.p

Adam.

See below highlighted in Yellow. Let me know if there are further questions. 1 and 2 below are at best rough estimates since we are in uncharted territory and practice may be based on schools based decision-making.

Paul Downey Coordinator, Application Support Fairfax County Public Schools

From: Adam Sent: Thursday, April 9, 2020 12:35 PM

To: Downey, Paul J. <pjdowney@fcps edu>; Luftglass, Maribeth <meluftglass@fcps edu>; Pratt, Michelle <mrpratt@fcps.edu>

Cc: Scott

Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Thanks Paul We are aiming to get something back to you today As Scott and I seek approval for our lowest cost model, we need to be razor sharp on estimates and anticipated use instances Can you help us in answering the following...

- 1. We understand that schools are now conducting town hall meetings using Collab? Schools may conduct based on school decision. Due to size limitations at 250, this will impact how many they can have especially at large schools
  - a. How long do you anticipate these meetings will continue and what is anticipated weekly frequency? (e g 2 townhalls at every school, each week, through 5/1/20). Best guess is this would continue through early June and I would guess that schools would do more than 1 or 2 until early June, similar to a PTA monthly meeting schedule
- 2. What is the anticipated hourly usage per week for "office hours" at the elementary, middle and high school levels? This is also a school-based decision, so best guess would be one hour per week
- 3. Can you please confirm your elementary, middle and high school enrollment numbers?

ES – 95,232 MS – 29,977 HS – 59,788

Best, Adam



From: "Downey, Paul J." <pjdowney@fcps.edu>

Date: Wednesday, April 8, 2020 at 7:38 PM

To: Adam "Luftglass, Maribeth" < meluftglass@fcps edu >, "Pratt, Michelle" < mrpratt@fcps.edu >

Subject: RE: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Adam,

Included the information requested in table below based on an outline from our Distance Learning plan.

Let me know if you have any questions

Paul Downey Coordinator, Application Support Fairfax County Public Schools

From: Adam Sent: Wednesday, April 8, 2020 5:40 PM

 $\textbf{To:} \ Downey, Paul J. < \underline{pidowney@fcps.edu} >; \ Luftglass, Maribeth < \underline{meluftglass@fcps.edu} >; \ Pratt, Michelle < \underline{mrpratt@fcps.edu} >; \ Pratt$ 

Cc: Scott

Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Fairfax Team,

Thank you for your time today We are continuing to adjust our models to deliver the lowest possible per user pricing We've reviewed been your distance learning documents on the website and checked a few individual schools in an attempt to identify possible usage differences/trends for your elementary, middle and high

#### schools

Can you help us with your best estimates below?

	Hours of Collab Usage Per Week (Each Student)	Whole class instruction using Collab on which days of the week?
Elementary	4	Tues-Fri
Middle	4-5	Wed + Fri
High	7	Tues + Thurs

Best, Adam



From: "Downey, Paul J." <pjdowney@fcps.edu>

Date: Wednesday, April 8, 2020 at 10:37 AM

To: Adam Scott Cc: "Pratt, Michelle" <mrpratt@fcps.edu>, "Luftglass, Maribeth" <meluftglass@fcps.edu>

Subject: RE: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

I just sent the phone bridge.

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pjdowney@fcps.edu">pjdowney@fcps.edu</a>

Paul,

Scott Bill and myself will be joining We are hoping to use Collab for this meeting and I've set up a session (link below) Will this work for you?

Meeting Link:

Best, Adam



12-12:30 will work. Let me know whom should be included.

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pidowney@fcps.edu">pidowney@fcps.edu</a>

Subject: RE: [Externa] RE: Blackboard Collaborate Pricing and Clarification

From: Adam

Sent: Wednesday, April 8, 2020 11:12 AM

To: Downey, Paul J. <pidowney@fcps edu>; Scott

Cc: Pratt, Michelle <mrpratt@fcps edu>; Luftglass, Maribeth <meluftglass@fcps edu>

Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Hi Paul,

We are available at these times below, please let us know what works for you We will try and get the person who drafted the amendment to join us to answer any specific question you may have about the document

 $12 - 12:30pm EST \\ 2 - 3:30pm EST \\ After 4pm EST$ 

Best, Adam



From: "Downey, Paul J." <pidowney@fcps.edu>
Date: Wednesday, April 8, 2020 at 9:35 AM

To: Adam Scott Cc: "Pratt, Michelle" <a href="mailto:meluftglass@fcps.edu">meluftglass@fcps.edu</a>>

Subject: RE: [Externa] RE: Blackboard Collaborate Pricing and Clarification

Adam and Scott,

FCPS would like to further discuss the quote with both of you and will need to do this afternoon. Let me know what time works and I will arrange the call.

Paul Downey Coordinator, Application Support Fairfax County Public Schools

From: Adam Sent: Monday, April 6, 2020 6:58 PM

To: Downey, Paul J. <pjdowney@fcps.edu>; Welsh, Jean <jrwelsh@fcps.edu>; Jewell, Tracey D. <TDJewell@fcps.edu>

Cc: Scott

**Subject:** Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Paul and Jean,

As promised, I have attached a revised version of our amendment Please review at your convenience and let me know when would be a good time to discuss

Best, Adam



From: Adam

Date: Monday, April 6, 2020 at 5:04 PM

To: "Downey, Paul J." spidowney@fcps.edu, "Welsh, Jean" spirowelsh@fcps.edu, "Jewell, Tracey D." <<pre>TDJewell@fcps.edu

Cc: Scott

Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Paul and Jean,

I jumped the gun and sent over the amendment with some incorrect dates, please disregard My team is working to revise and I will be sending over a new version shortly I apologize for causing any confusion

Best, Adam



From: Adam Date: Monday, April 6, 2020 at 4:51 PM To: "Downey, Paul J." cpi. "downey@fcps.edu, "Welsh, Jean" jrwelsh@fcps.edu, "Jewell, Tracey D." Tracey D." TDJewell@fcps.edu Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification Paul and Jean. Please see the attached amendment and let me know when would be a good time to discuss/review Best, Adam Adam W MA, MBA Regional Vice President, Strategic Accounts Blackboard K12 e: in From: Adam Date: Friday, April 3, 2020 at 4:35 PM To: "Downey, Paul J." <pjdowney@fcps.edu> "Welsh, Jean" < irwelsh@fcps edu >, "Jewell, Tracey D." < TDJewell@fcps.edu > Cc: Scott Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification Thanks Paul We will be get to work on a quote immediately and are happy to jump on the phone over the weekend if necessary Best. Adam Adam W MA, MBA Regional Vice President, Strategic Accounts Blackboard K12 m: in From: "Downey, Paul J." <pjdowney@fcps.edu> Date: Friday, April 3, 2020 at 4:00 PM To: Adam "Welsh, Jean" <<u>irwelsh@fcps edu</u>>, "Jewell, Tracey D." <<u>TDJewell@fcps.edu</u>> Subject: RE: [Externa ] RE: Blackboard Collaborate Pricing and Clarification Adam. We appreciate your understanding. Would you be able to formalize this quote so we can better review, and if needed, we can get the appropriate parties together on each side to review any questions? Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 pjdowney@fcps edu From: Adam **Sent:** Friday, April 3, 2020 3:01 PM To: Downey, Paul J. cpjdowney@fcps edu; Welsh, Jean <<pre>jrwelsh@fcps edu Cc: Scott

Importance: High

Dear Paul and Jean,

Subject: [External] RE: Blackboard Collaborate Pricing and Clarification

Continuity of education is the critical priority for Blackboard in partnering with Fairfax County Public Schools Many of our employees' kids are students in the district and we want to do everything we can to work with you during these difficult and uncertain times, as we are with all our clients globally

We continue to think of ways we can provide support for this important cause We had an additional thought about handling the situation and have come up with a simple model as follows:

I hope it is clear from our thinking above that we are bending over backwards to support FCPS. The economics above are designed to cover our costs under a high utilization scenario only. As we have indicated previously, your stated interpretation of the "teacher/administrators" language in your contract is not reasonable, as it would simply read any limitation out of the contract Obviously, under your interpretation a thousand admins could initiate hundreds or thousands of sessions each This was never the intent of the either party nor is it a reasonable interpretation. That said, we have no desire to act on such a breach, and we are solely focused on coming up with a compromise that protects us against potentially enormous costs in a worst-case scenario while supporting FCPS under much more likely scenarios. Our Chief Legal Officer has volunteered to get on the phone with your counsel if helpful, at any time

Best, Adam



From: Adam

Date: Tuesday, March 31, 2020 at 2:07 PM

To: "Downey, Paul J." <pjdowney@fcps.edu>, "Welsh, Jean" <jrwelsh@fcps.edu>

Subject: Collab Ultra Pricing Quote

Paul and Jean,

Thank you for your time this afternoon As promised, I am sending over the budgetary pricing we discussed and will be following up with a formal quote as soon as possible Please give me a call this afternoon if you have any questions, otherwise let's talk first thing in the morning



\*Please note this pricing only applies to Blackboard Collaborate Ultra

Best, Adam



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Π

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Π

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П

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From: <u>Kretzer, Sandy</u>

To: <u>Luftglass, Maribeth; Tyler, Nancy</u>
Subject: RE: PDF version of forms

**Date:** Thursday, April 9, 2020 1:52:09 PM

### Another mystery solve;)

From: Luftglass, Maribeth

Sent: Thursday, April 9, 2020 1:35 PM

**To:** Tyler, Nancy <netyler@fcps.edu>; Kretzer, Sandy <sakretzer@fcps.edu>

Subject: FW: PDF version of forms

Well, that explains it. See below.

Thanks, Maribeth

From: Presidio, Sloan

Sent: Thursday, April 9, 2020 1:34 PM

**To:** Luftglass, Maribeth < <u>meluftglass@fcps.edu</u>>

**Subject:** RE: PDF version of forms

After checking with my team it looks like they hadn't contacted DIT yet. I asked Karin Williams to reach out to Nancy to discuss possibilities further.

### Thanks!

**From:** Luftglass, Maribeth < meluftglass@fcps.edu >

**Sent:** Thursday, April 9, 2020 1:00 PM **To:** Presidio, Sloan <<u>sjpresidio@fcps.edu</u>>

Subject: FW: PDF version of forms

Importance: High

What fillable PDF forms are you waiting for? Were they sent to us?

**From:** Tyler, Nancy

**Sent:** Thursday, April 9, 2020 12:57 PM

To: Luftglass, Maribeth < meluftglass@fcps.edu >

**Cc:** Kretzer, Sandy <<u>sakretzer@fcps.edu</u>>

**Subject:** RE: PDF version of forms

We've done extensive work for DSS on creating IEP packets and Eligibility packets, however, the forms used to create the packets were already fillable – each packet had more than 30 forms per packet. We were able to turn both packets around in a day for each. We haven't gotten anything from IS.

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**From:** Luftglass, Maribeth < meluftglass@fcps.edu >

**Sent:** Thursday, April 9, 2020 12:51 PM **To:** Tyler, Nancy < netyler@fcps.edu > **Cc:** Kretzer, Sandy < sakretzer@fcps.edu >

**Subject:** Re: PDF version of forms

I think it might be related to opt out. Do we have any current requests from IS or DSS for fillable PDFs?

Maribeth Luftglass Assistant Superintendent, Information Technology Fairfax County Public Schools

On Apr 9, 2020, at 12:48 PM, Tyler, Nancy < <a href="mailto:netyler@fcps.edu">netyler@fcps.edu</a>> wrote:

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#### Nance

**From:** Luftglass, Maribeth < meluftglass@fcps.edu >

**Sent:** Thursday, April 9, 2020 12:12 PM

**To:** Kretzer, Sandy <<u>sakretzer@fcps.edu</u>>; Tyler, Nancy <<u>netyler@fcps.edu</u>>

**Subject:** PDF version of forms

**Importance:** High

From: Presidio, Sloan

To: Luftglass, Maribeth

Subject: RE: PDF version of forms

**Date:** Thursday, April 9, 2020 1:36:09 PM

Thanks, I really appreciate all the help from your team these past weeks!

From: Luftglass, Maribeth <meluftglass@fcps.edu>

**Sent:** Thursday, April 9, 2020 1:35 PM **To:** Presidio, Sloan <sjpresidio@fcps.edu>

**Subject:** RE: PDF version of forms

Ok! They'll be ready to support the request.

Thanks, Maribeth

From: Presidio, Sloan

Sent: Thursday, April 9, 2020 1:34 PM

**To:** Luftglass, Maribeth < <u>meluftglass@fcps.edu</u>>

**Subject:** RE: PDF version of forms

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Importance: High

What fillable PDF forms are you waiting for? Were they sent to us?

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**Sent:** Thursday, April 9, 2020 12:12 PM

**To:** Kretzer, Sandy <<u>sakretzer@fcps.edu</u>>; Tyler, Nancy <<u>netyler@fcps.edu</u>>

**Subject:** PDF version of forms

**Importance:** High

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To: <u>Presidio, Sloan</u>

**Subject:** RE: PDF version of forms

**Date:** Thursday, April 9, 2020 1:35:00 PM

Ok! They'll be ready to support the request.

Thanks, Maribeth

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To: Luftglass, Maribeth < meluftglass@fcps.edu>

**Subject:** RE: PDF version of forms

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**Sent:** Thursday, April 9, 2020 1:00 PM **To:** Presidio, Sloan <<u>sipresidio@fcps.edu</u>>

**Subject:** FW: PDF version of forms

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**To:** Kretzer, Sandy <<u>sakretzer@fcps.edu</u>>; Tyler, Nancy <<u>netyler@fcps.edu</u>>

**Subject:** PDF version of forms

**Importance:** High

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To: <u>Tyler, Nancy; Kretzer, Sandy</u>
Subject: FW: PDF version of forms

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Importance: High

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**Sent:** Thursday, April 9, 2020 12:12 PM

**To:** Kretzer, Sandy <<u>sakretzer@fcps.edu</u>>; Tyler, Nancy <<u>netyler@fcps.edu</u>>

**Subject:** PDF version of forms

**Importance:** High

From: Presidio, Sloan

To: Luftglass, Maribeth

Subject: RE: PDF version of forms

**Date:** Thursday, April 9, 2020 1:33:41 PM

After checking with my team it looks like they hadn't contacted DIT yet. I asked Karin Williams to reach out to Nancy to discuss possibilities further.

#### Thanks!

From: Luftglass, Maribeth <meluftglass@fcps.edu>

**Sent:** Thursday, April 9, 2020 1:00 PM **To:** Presidio, Sloan <sjpresidio@fcps.edu>

Subject: FW: PDF version of forms

Importance: High

What fillable PDF forms are you waiting for? Were they sent to us?

From: Tyler, Nancy

**Sent:** Thursday, April 9, 2020 12:57 PM

**To:** Luftglass, Maribeth < meluftglass@fcps.edu >

**Cc:** Kretzer, Sandy <<u>sakretzer@fcps.edu</u>>

**Subject:** RE: PDF version of forms

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Assistant Superintendent, Information Technology

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**To:** Kretzer, Sandy <<u>sakretzer@fcps.edu</u>>; Tyler, Nancy <<u>netyler@fcps.edu</u>>

**Subject:** PDF version of forms

**Importance:** High

From: <u>Luftglass, Maribeth</u>

To: <u>Presidio, Sloan (sjpresidio@fcps.edu)</u>

**Subject:** FW: PDF version of forms

**Date:** Thursday, April 9, 2020 1:01:00 PM

### What fillable PDF forms are you waiting for? Were they sent to us?

From: Tyler, Nancy

**Sent:** Thursday, April 9, 2020 12:57 PM

To: Luftglass, Maribeth <meluftglass@fcps.edu>

Cc: Kretzer, Sandy <sakretzer@fcps.edu>

**Subject:** RE: PDF version of forms

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**To:** Kretzer, Sandy <<u>sakretzer@fcps.edu</u>>; Tyler, Nancy <<u>netyler@fcps.edu</u>>

**Subject:** PDF version of forms

Importance: High

From: Tyler, Nancy
To: Luftglass, Maribeth
Cc: Kretzer, Sandy

**Subject:** RE: PDF version of forms

**Date:** Thursday, April 9, 2020 12:57:28 PM

We've done extensive work for DSS on creating IEP packets and Eligibility packets, however, the forms used to create the packets were already fillable – each packet had more than 30 forms per packet. We were able to turn both packets around in a day for each. We haven't gotten anything from IS.

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**Subject:** Re: PDF version of forms

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**To:** Kretzer, Sandy <<u>sakretzer@fcps.edu</u>>; Tyler, Nancy <<u>netyler@fcps.edu</u>>

**Subject:** PDF version of forms

Importance: High

The board just asked when we would be able to do fillable forms associated with

Distance Learning packets?

 From:
 Luftglass, Maribeth

 To:
 Tyler, Nancy

 Cc:
 Kretzer, Sandy

**Subject:** Re: PDF version of forms

**Date:** Thursday, April 9, 2020 12:50:46 PM

I think it might be related to opt out. Do we have any current requests from IS or DSS for fillable PDFs?

Maribeth Luftglass Assistant Superintendent, Information Technology Fairfax County Public Schools

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**Sent:** Thursday, April 9, 2020 12:12 PM

To: Kretzer, Sandy <sakretzer@fcps.edu>; Tyler, Nancy <netyler@fcps.edu>

**Subject:** PDF version of forms

**Importance:** High

From: meluftglass@fcps.edu

To: <u>Tyler, Nancy</u>
Cc: <u>Kretzer, Sandy</u>

**Subject:** Re: PDF version of forms

**Date:** Thursday, April 9, 2020 12:50:45 PM

I think it might be related to opt out. Do we have any current requests from IS or DSS for fillable PDFs?

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**Sent:** Thursday, April 9, 2020 12:12 PM

To: Kretzer, Sandy <sakretzer@fcps.edu>; Tyler, Nancy <netyler@fcps.edu>

**Subject:** PDF version of forms

Importance: High

From: <u>Tyler, Nancy</u>

To: <u>Luftglass, Maribeth; Kretzer, Sandy</u>
Subject: RE: PDF version of forms

**Date:** Thursday, April 9, 2020 12:48:46 PM

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**Subject:** PDF version of forms

Importance: High

The board just asked when we would be able to do fillable forms associated with Distance Learning packets?

From: Adam
To: Downey Paul J.; Luftglass Maribeth; Pratt Michelle
Cc: Scott
Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification
Date: Thursday, April 9, 2020 12:34 55 PM
Attachments: image002.png
image004.png
image008.png
image010.png
image010.png
image010.png
image010.png

Thanks Paul. We are aiming to get something back to you today. As Scott and I seek approval for our lowest cost model, we need to be razor sharp on estimates and an icipated use instances. Can you help us in answering the following...

- 1. We understand hat schools are now conducting town hall meetings using Collab? How long do you anticipate these mee ings will con inue and what is anticipated weekly frequency? (e.g. 2 townhalls at every school, each week, through 5/1/20)
- 2. What is the anticipated hourly usage per week for "office hours" at the elementary, middle and high school levels?
- 3. Can you please confirm your elementary, middle and high school enrollment numbers?

#### Best, Adam



From: "Downey, Paul J." <pjdowney@fcps.edu>
Date: Wednesday, April 8, 2020 at 7:38 PM

To: Adam "Luftglass, Maribeth" <meluftglass@fcps edu>, "

To: Adam "Luftglass, Maribeth" <meluftglass@fcps edu>, "Pratt, Michelle" <mrpratt@fcps.edu>
Cc: Scott

Subject: RE: [Externa] RE: Blackboard Collaborate Pricing and Clarification

Adam,

Included the information requested in table below based on an outline from our Distance Learning plan.

Let me know if you have any questions.

Paul Downey Coordinator, Application Support Fairfax County Public Schools

From: Adam

Sent: Wednesday, April 8, 2020 5:40 PM

To: Downey, Paul J. <pjdowney@fcps edu>; Luftglass, Maribeth <meluftglass@fcps edu>; Pratt, Michelle <mrpratt@fcps.edu>

Cc: Scott

Subject: Re: [Externa] RE: Blackboard Collaborate Pricing and Clarification

Fairfax Team,

Thank you for your time today. We are continuing to adjust our models to deliver the lowest possible per user pricing. We've reviewed been your distance learning documents on the website and checked a few individual schools in an attempt to identify possible usage differences/trends for your elementary, middle and high schools.

Can you help us with your best estimates below?

	Hours of Collab Usage Per Week (Each Student)	Whole class instruction using Collab on which days of the week?
Elementary	4	Tues-Fri
Middle	4-5	Wed + Fri
High	7	Tues + Thurs

Best, Adam



From: "Downey, Paul J." <pjdowney@fcps.edu> Date: Wednesday, April 8, 2020 at 10:37 AM To: Adam Scott Cc: "Pratt, Michelle" <mrpratt@fcps.edu>, "Luftglass, Maribeth" <meluftglass@fcps edu> Subject: RE: [Externa ] RE: Blackboard Collaborate Pricing and Clarification I just sent the phone bridge. Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 pidowney@fcps edu From: Adam Sent: Wednesday, April 8, 2020 11:34 AM To: Downey, Paul J. <pidowney@fcps edu>; Scott Cc: Pratt, Michelle < <a href="mailto:mrpratt@fcps.edu">mrpratt@fcps.edu</a>>; Luftglass, Maribeth < <a href="mailto:meluftglass@fcps.edu">meluftglass@fcps.edu</a>> Subject: Re: [Externa] RE: Blackboard Collaborate Pricing and Clarification Paul, Scott and myself will be joining. We are hoping to use Collab for this meeting and I've set up a session (link below). Will this work for you? Meeting Link: Best, Adam Adam W. MA, MBA Regional Vice President, Strategic Accounts Blackboard K12 m: in From: "Downey, Paul J." <pjdowney@fcps.edu> Date: Wednesday, April 8, 2020 at 10:15 AM To: Adam Scott Cc: "Pratt, Michelle" < mrpratt@fcps.edu >, "Luftglass, Maribeth" < meluftglass@fcps edu > Subject: RE: [Externa ] RE: Blackboard Collaborate Pricing and Clarification 12-12:30 will work. Let me know whom should be included. Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 pjdowney@fcps edu From: Adam Sent: Wednesday, April 8, 2020 11:12 AM To: Downey, Paul J. <pjdowney@fcps edu>; Scott Cc: Pratt, Michelle <mrpratt@fcps.edu>; Luftglass, Maribeth <meluftglass@fcps.edu> Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification Hi Paul We are available at these times below, please let us know what works for you. We will try and get the person who drafted the amendment to join us to answer any specific question you may have about the document. 12 - 12:30pm EST 2 - 3:30pm EST After 4pm EST Best. Adam Adam W. MA, MBA Regional Vice President, Strategic Accounts Blackboard K12 m: in

From: "Downey, Paul J." pjdowney@fcps.edu>
Date: Wednesday, April 8, 2020 at 9:35 AM

To: Adam Scott Cc: "Pratt, Michelle" <a href="mailto:mrpratt@fcps.edu">mrpratt@fcps.edu</a>, "Luftglass, Maribeth" <a href="mailto:meluftglass@fcps.edu">meluftglass@fcps.edu</a>>

Subject: RE: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Adam and Scott,

FCPS would like to further discuss the quote with both of you and will need to do this afternoon. Let me know what time works and I will arrange the call.

Paul Downey Coordinator, Application Support Fairfax County Public Schools

From: Adam Sent: Monday, April 6, 2020 6:58 PM

To: Downey, Paul J. <pjdowney@fcps.edu>; Welsh, Jean <jrwelsh@fcps.edu>; Jewell, Tracey D. <TDJewell@fcps.edu>

Cc: Scott

Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Paul and Jean,

As promised, I have attached a revised version of our amendment. Please review at your convenience and let me know when would be a good time to discuss.

Best, Adam



From: Adam

Date: Monday, April 6, 2020 at 5:04 PM

To: "Downey, Paul J." pidowney@fcps.edu, "Welsh, Jean" jrwelsh@fcps.edu, "Jewell, Tracey D." TDJewell@fcps.edu

Cc: Scott

Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Paul and Jean,

I jumped the gun and sent over the amendment wi h some incorrect dates, please disregard. My team is working to revise and I will be sending over a new version shortly. I apologize for causing any confusion.

Best, Adam



From: Adam

Date: Monday, April 6, 2020 at 4:51 PM

To: "Downey, Paul J." cyidowney@fcps.edu, "Welsh, Jean" cyiwelsh@fcps.edu, "Jewell, Tracey D." TDJewell@fcps.edu

Cc: Scott

Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Paul and Jean,

Please see the attached amendment and let me know when would be a good time to discuss/review.

Best, Adam



From: Adam

Date: Friday, April 3, 2020 at 4:35 PM

To: "Downey, Paul J." <pidowney@fcps.edu>

Cc: Scott

"Welsh, Jean" <irwelsh@fcps.edu>, "Jewell, Tracey D." <TDJewell@fcps.edu>

Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Thanks Paul. We will be get to work on a quote immediately and are happy to jump on the phone over the weekend if necessary.

Best, Adam



From: "Downey, Paul J." <pjdowney@fcps.edu>
Date: Friday, April 3, 2020 at 4:00 PM

To: Adam

Cc: Scott

"Welsh, Jean" <jrwelsh@fcps.edu>, "Jewell, Tracey D." <TDJewell@fcps.edu>
Subject: RE: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Adam,

We appreciate your understanding. Would you be able to formalize this quote so we can better review, and if needed, we can get the appropriate parties together on each side to review any questions?

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pidowney@fcps.edu">pidowney@fcps.edu</a>

From: Adam
Sent: Friday, April 3, 2020 3:01 PM

To: Downey, Paul J. <pjdowney@fcps edu>; Welsh, Jean <jrwelsh@fcps edu>

Cc: Scott

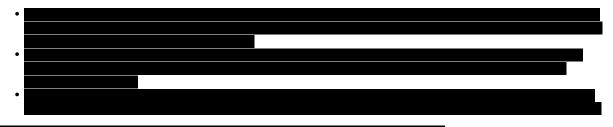
Subject: [External] RE: Blackboard Collaborate Pricing and Clarification

Importance: High

Dear Paul and Jean,

Continuity of educa ion is the critical priority for Blackboard in partnering with Fairfax County Public Schools. Many of our employees' kids are students in the district and we want to do everything we can to work with you during these difficult and uncertain times, as we are with all our clients globally.

We continue to think of ways we can provide support for this important cause. We had an additional thought about handling the situation and have come up with a simple model as follows:



I hope it is clear from our thinking above that we are bending over backwards to support FCPS. The economics above are designed to cover our costs under a high utilization scenario only. As we have indicated previously, your stated interpretation of the "teacher/administrators" language in your contract is not reasonable, as it would simply read any limitation out of the contract. Obviously, under your interpretation a thousand admins could ini iate hundreds or thousands of sessions each. This was never the intent of the ei her party nor is it a reasonable interpretation. That said, we have no desire to act on such a breach, and we are solely focused on coming up with a compromise that protects us against potentially enormous costs in a

worst-case scenario while supporting FCPS under much more likely scenarios. Our Chief Legal Officer has volunteered to get on the phone with your counsel if helpful, at any time.

Best. Adam



From: Adam Date: Tuesday, March 31, 2020 at 2:07 PM

To: "Downey, Paul J." <pjdowney@fcps.edu>, "Welsh, Jean" <jrwelsh@fcps.edu>

Subject: Collab Ultra Pricing Quote

Paul and Jean,

Thank you for your time this afternoon. As promised, I am sending over the budgetary pricing we discussed and will be following up with a formal quote as soon as possible. Please give me a call this afternoon if you have any questions, otherwise let's talk first thing in the morning.



\*Please note this pricing only applies to Blackboard Collaborate Ultra

Best, Adam



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From: <u>Luftglass, Maribeth</u>

To: Kretzer, Sandy; Tyler, Nancy
Subject: PDF version of forms

**Date:** Thursday, April 9, 2020 12:12:00 PM

The board just asked when we would be able to do fillable forms associated with Distance Learning packets?

Jewell, Tracey D. From:

Luftglass, Maribeth; Pratt, Michelle To: Cc:

Calderon, Allison H.; Downey, Paul J.
FW: [External] RE: Blackboard Collaborate Pricing and Clarification Subject:

Date: Thursday, April 9, 2020 11:13:02 AM

Wanted to make sure you saw the chart that Allison updated and forwarded to Paul.

		Whole class instruction
	Hours of Collab Usage	using Collab on which
	Per Week (Each Student)	days of the week?
Elementary	4	Tues-Fri
Middle	4-5	Wed + Fri
High	7	Tues + Thurs

From: <u>Luftglass, Maribeth</u>

To: Moy, Nancy H.; Thomas, Kathleen; Soular, Tracy L; Jewell, Tracey D.

Subject: RE: URGENT: Need to update the link to the Watch School Board Live to Channel 99

**Date:** Thursday, April 9, 2020 10:12:00 AM

Thank you! Channel 99 will continue to be used for board meetings while distance learning continues.

From: Moy, Nancy H.

**Sent:** Thursday, April 9, 2020 10:09 AM

To: Thomas, Kathleen <knthomas@fcps.edu>; Luftglass, Maribeth <meluftglass@fcps.edu>; Soular,

Tracy L <tlsoular@fcps.edu>; Jewell, Tracey D. <TDJewell@fcps.edu>

Subject: RE: URGENT: Need to update the link to the Watch School Board Live to Channel 99

It's updated, it may take up to an hour to resolve. I also updated the event <a href="https://www.fcps.edu/event/special-electronic-school-board-meeting-0">https://www.fcps.edu/event/special-electronic-school-board-meeting-0</a>

Nancy Moy
Web Specialist
Office of Communications and Community Relations
Fairfax County Public Schools
<a href="mailto:nhmoy@fcps.edu">nhmoy@fcps.edu</a>
571-423-1221 (office)

703-229-9037 ©

**From:** Thomas, Kathleen < <a href="mailto:knthomas@fcps.edu">knthomas@fcps.edu</a>>

**Sent:** Thursday, April 9, 2020 10:03 AM

 $\textbf{To:} \ \, \text{Luftglass, Maribeth} < \underline{\text{meluftglass@fcps.edu}} >; \ \, \text{Soular, Tracy L} < \underline{\text{tlsoular@fcps.edu}} >; \ \, \text{Jewell, Tracey}$ 

D. <<u>TDJewell@fcps.edu</u>>; Moy, Nancy H. <<u>nhmoy@fcps.edu</u>>

Subject: RE: URGENT: Need to update the link to the Watch School Board Live to Channel 99

Nancy is changing it now

From: Luftglass, Maribeth < meluftglass@fcps.edu >

**Sent:** Thursday, April 9, 2020 10:00 AM

**To:** Soular, Tracy L <<u>tlsoular@fcps.edu</u>>; Thomas, Kathleen <<u>knthomas@fcps.edu</u>>; Jewell, Tracey D.

<<u>TDJewell@fcps.edu</u>>; Moy, Nancy H. <<u>nhmoy@fcps.edu</u>>

Subject: URGENT: Need to update the link to the Watch School Board Live to Channel 99

**Importance:** High

https://www.fcps.edu/school-board/school-board-meetings

needs to link to

## https://www.fcps.edu/tv/ch99

We're using 99 instead of Channel 21 due to the Elementary School programming.

Luftglass, Maribeth From: **DIT Management Team** To: FW: News Clips 4-9-20 Subject:

Thursday, April 9, 2020 10:08:45 AM Date:

From: Shaw, Mary W

**Sent:** Thursday, April 9, 2020 10:08:38 AM (UTC-05:00) Eastern Time (US & Canada) **To:** News Clips Daily

Cc: Pajardo, Phyllis (Superintendent, City of Fairfax) Subject: News Clips 4-9-20

Date	Source	Title
FCPS News		
4/8/20	<u>Inside Nova</u>	Fairfax Schools & Military, 4/9/20 edition
Local and R	Regional Education News	
4/9/20	<u>Fort Hunt Herald</u>	Fairfax County to eliminate planned tax, fee increases in
		response to COVID-19 pandemic
4/8/20	Loudoun Times-Mirror	Loudoun School Board members question distance-
4:16 pm		learning grading policy
4/9/20	Richmond Times-	Richmond-area school districts create alternative learning
2:27 am	<u>Dispatch</u>	plans with school buildings shuttered
National Ed	ducation News	
4/8/20	Washington Post	A proposal for what post-coronavirus schools should do
1:53 pm		(instead of what they used to do)
4/9/20	Washington Post	No, coronavirus is not a 'false flag' event or linked to 5G
9:05 am		cell towers. That and more news literacy lessons.
4/8/20	New York Times	The Lesson We Are Learning From Zoom
4/8/20	<u>NPR</u>	4 In 10 U.S. Teens Say They Haven't Done Online Learning
		Since Schools Closed
4/8/20	PBS Newshour	Oregon governor says state's schools will stay closed
5:57 pm		through academic year
4/9/20	<u>eSchool News</u>	6 mental health resources for students during the
		coronavirus pandemic
4/8/20	Education Dive	Survey: Superintendents want assessment, accountability
		flexibility during coronavirus closures
4/8/20	<u>The 74</u>	Gestson: My Arizona School District Contacts Every
		Student, Every Day, to Check on Families' Physical,
		Mental & Emotional Health. Yours Can, Too
4/1/20	<u>The 74</u>	Student Voice: We May Joke About 'the Rona' and Virtual
		Graduation, but Deep Down, We're Scared. Here's How I
		Learned to Manage Anxiety in the Time of COVID-19
4/8/20	<u>Chalkbeat</u>	NYC gives the OK to shrink special education services amid
		coronavirus upheaval
4/8/20	<u>Chalkbeat</u>	Remote learning in Chicago: Review or new content?

4/9/20	<u>Las Vegas Sun</u>	'Crisis schooling': Las Vegas students face more than a
2 am		digital divide during pandemic
4/9/20	<u>USA Today</u>	'I'm heartbroken entirely': Coronavirus threatens high
5:01 am		school seniors' graduation dreams
4/7/20	MIT News	Learning about artificial intelligence: A hub of MIT
		resources for K-12 students

Mary Shaw Communications Specialist Fairfax County Public Schools 5100 Gatehouse Ave., Suite 5100 Falls Church, VA 22042 571-423-1213 703-475-3927 (cell)

From: <u>Jenkins, Gordon</u>

To: <u>Luftglass, Maribeth; Jewell, Tracey D.</u>

**Subject:** RE: [External] Ensuring Student access to distance learning

**Date:** Thursday, April 9, 2020 1:36:25 AM

Agreed on all accounts...

This is completely on this principal...

Herndon MS has distributed over 300 laptops so far...

Will Waite is the Herndon MS TSSpec...true professional in every sense of the word...everything he does is with precision and professionalism, this is not a TSSpec issue...(which we saw with her communication with you last week)

You are correct...they are not out of laptops at Herndon MS.... (As always....there is more to this story...for another time ©)

This is just the aftermath of her not liking your response last week....when you shared with her the need to follow the Health Dept guidelines, etc.

I'm glad you copied Douglas on this...

Thanks...
Gordon

From: Luftglass, Maribeth

Sent: Wednesday, April 8, 2020 8:58 AM

To: Jewell, Tracey D. <TDJewell@fcps.edu>; Jenkins, Gordon <gbjenkins@fcps.edu>

Subject: RE: [External] Ensuring Student access to distance learning

Yes, I know. That's why I copied Douglas. If she wants to tell her PTA president she's not doing any more distributions because of her comfort level, that's her prerogative. But she can't blame us or claim we don't have any more equipment.

**From:** Jewell, Tracey D.

Sent: Wednesday, April 8, 2020 8:56 AM

To: Luftglass, Maribeth < meluftglass@fcps.edu >; Jenkins, Gordon < gbjenkins@fcps.edu >

Subject: RE: [External] Ensuring Student access to distance learning

This is Herndon – Justine – that wrote to us last Friday. I suspect it is more about her comfort level with scheduling additional days, but we can check in.

From: Luftglass, Maribeth < meluftglass@fcps.edu >

Sent: Wednesday, April 8, 2020 8:40 AM

To: Jewell, Tracey D. <TDJewell@fcps.edu>; Jenkins, Gordon <gbjenkins@fcps.edu>

Subject: FW: [External] Ensuring Student access to distance learning

The principal appears to be blaming us for not distributing laptops according to the approved plan. We should double check to make sure our staff are supporting continued dates for distribution as needed. I assume they are.

Thanks, Maribeth

From: Murphy, Elizabeth

Sent: Wednesday, April 8, 2020 8:35 AM

**To:** Luftglass, Maribeth < meluftglass@fcps.edu >

**Cc:** Tyson, Douglas < <u>DATyson@fcps.edu</u>>

Subject: Re: [External] Ensuring Student access to distance learning

Perfect!

I'll copy Douglas on my response to her.

Thank you.

Sent from my iPhone

On Apr 8, 2020, at 8:27 AM, Luftglass, Maribeth < meluftglass@fcps.edu > wrote:

## Hi Elizabeth.

It is not true that all available laptops or MiFis have been issued. If there are still students in need without access to a device at home, they should contact their school to make an appointment. Schedules are school-specific. Distribution of devices have continued this week. Please refer her to the principal or her RAS. I've copied Douglas Tyson.

Thanks, Maribeth

From: Murphy, Elizabeth

Sent: Wednesday, April 8, 2020 7:25 AM

**To:** Luftglass, Maribeth < meluftglass@fcps.edu >

**Subject:** Fw: [External] Ensuring Student access to distance learning

Good morning!

Can you read the email below and help me with a response? My inclination is to tell her that FCPS has a plan for one-to-one, and laptops are on order, but the problem is really the supply chain at this point.

Is there a place on the FCPS website where I can refer her?

Thank you!

Flizabeth

Elizabeth Murphy Executive Director 8115 Gatehouse Road Falls Church, VA 22042 ..571-423-1033 (direct) www.fcpsfoundation.org

From: < Sent: Tuesday, April 7, 2020 10:12 PM

To: Murphy, Elizabeth

Subject: [External] Ensuring Student access to distance learning

Dear Ms. Murphy,

I am a parent of two children in FCPS schools, I have been volunteering with the PTA to help with the school's community support programs (clothing closet and food pantry).

It recently came to our attention that there are many students who will not have access to distance learning either due to lack of a device (laptop) or internet access or both. HMS has apparently distributed all of the laptops and MiFi's available to them, but the need is still great.

The HMS parents desperately want to help and I think we could raise enough money to get laptops to many of these students and hopefully spread the word about available free internet through Comcast or other companies.

I understand that HMS is not able to lend or gift laptops since they haven't gone through the technology office at FCPS.

I'm wondering if we could raise money that would go to the FCPS Foundation for the purpose of gifting laptops to students and/or providing additional MiFi's.

Is the Foundation currently working to ensure that all FCPS students have the tools necessary for connecting to distance learning or is that no longer a priority? Is there a way that we could support greater equity?

The HMS parent community would be willing to raise money, purchase laptops and distribute them to identified families in need, but we need an organization for the money to go to and certainly don't want to duplicate or hinder the work that you all are doing.

Would you have any time to talk about how we could help?

My number is if you'd like to talk about this.

Thank you so much for the work that you do for our kids and for helping us figure out how we can best help.

Sent from my iPhone

From: Downey Paul J.

To: <u>Adam</u> <u>Luftglass Maribeth; Pratt Michelle</u>

Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Date: Wednesday, April 8, 2020 8:38:32 PM
Attachments: image002.png

image002.png image004.png image006.png image008.png image010.png

image012.png image014.png image016.png

Adam,

Included the information requested in table below based on an outline from our Distance Learning plan.

Let me know if you have any questions.

Paul Downey Coordinator, Application Support Fairfax County Public Schools

From: Adam

Sent: Wednesday, April 8, 2020 5:40 PM

To: Downey, Paul J. <pjdowney@fcps edu>; Luftglass, Maribeth <meluftglass@fcps edu>; Pratt, Michelle <mrpratt@fcps.edu>

Cc: Scott

Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Fairfax Team,

Thank you for your time today. We are continuing to adjust our models to deliver the lowest possible per user pricing. We've reviewed been your distance learning documents on the website and checked a few individual schools in an attempt to identify possible usage differences/trends for your elementary, middle and high schools.

Can you help us with your best estimates below?

	Hours of Collab Usage Per Week (Each Student)	Whole class instruction using Collab on which days of the week?
Elementary	4	Tues-Fri
Middle	4-5	Wed + Fri
High	7	Tues + Thurs

Best, Adam



From: "Downey, Paul J." <pjdowney@fcps.edu>

Date: Wednesday, April 8, 2020 at 10:37 AM

To: Adam Scott

Cc: "Pratt, Michelle" <a href="mailto:mrpratt@fcps.edu">mrpratt@fcps.edu</a>, "Luftglass, Maribeth" <a href="mailto:meluftglass@fcps.edu">meluftglass@fcps.edu</a>>

Subject: RE: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

I just sent the phone bridge.

Paul Downey Coordinator, Application Support Fairfax County Public Schools

Office 703-503-6040 Mobile: 703-909-8787 <u>pjdowney@fcps edu</u>

From: Adam Sent: Wednesday, April 8, 2020 11:34 AM

To: Downey, Paul J. <a href="mailto:pidowney@fcps.edu">pidowney@fcps.edu</a>; Scott

Cc: Pratt, Michelle < <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>; Luftglass, Maribeth < <a href="meluftglass@fcps.edu">meluftglass@fcps.edu</a>>

**Subject:** Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Paul,

Scott Bill and myself will be joining We are hoping to use Collab for this meeting and I've set up a session (link below) Will this work for you?

Meeting Link:

Best, Adam

ı



From: "Downey, Paul J." <pjdowney@fcps.edu>
Date: Wednesday, April 8, 2020 at 10:15 AM

To: Adam Scott Cc: "Pratt, Michelle" <a href="mailto:mrpratt@fcps.edu">mrpratt@fcps.edu</a>, "Luftglass, Maribeth" <a href="mailto:meluftglass@fcps.edu">meluftglass@fcps.edu</a>>

Subject: RE: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

12-12:30 will work. Let me know whom should be included.

Paul Downey Coordinator, Application Support Fairfax County Public Schools

Office 703-503-6040 Mobile: 703-909-8787 pjdowney@fcps edu

From: Adam
Sent: Wednesday, April 8, 2020 11:12 AM

**To:** Downey, Paul J. <<u>pjdowney@fcps edu</u>>; Scott

Cc: Pratt, Michelle < mrpratt@fcps.edu >; Luftglass, Maribeth < meluftglass@fcps.edu >

Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Hi Paul,

We are available at these times below, please let us know what works for you We will try and get the person who drafted the amendment to join us to answer any specific question you may have about the document

12 - 12:30pm EST 2 - 3:30pm EST After 4pm EST

Best, Adam



From: "Downey, Paul J." <pjdowney@fcps.edu>

Date: Wednesday, April 8, 2020 at 9:35 AM

To: Adam Scott Cc: "Pratt, Michelle" <a href="mailto:mrpratt@fcps.edu">mrpratt@fcps.edu</a>, "Luftglass, Maribeth" <a href="mailto:meluftglass@fcps.edu">meluftglass@fcps.edu</a>

Subject: RE: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Adam and Scott,

FCPS would like to further discuss the quote with both of you and will need to do this afternoon. Let me know what time works and I will arrange the call.

Paul Downey Coordinator, Application Support Fairfax County Public Schools

From: Adam

Sent: Monday, April 6, 2020 6:58 PM

To: Downey, Paul J. jouney@fcps edu; Welsh, Jean jrwelsh@fcps edu; Jewell, Tracey D. TDJewell@fcps edu

CC: Scott

Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Paul and Jean,

As promised, I have attached a revised version of our amendment Please review at your convenience and let me know when would be a good time to discuss

Best, Adam

Adam W MA, MBA

Regional Vice President, Strategic Accounts



From: Adam

Date: Monday, April 6, 2020 at 5:04 PM

To: "Downey, Paul J." <pjdowney@fcps.edu>, "Welsh, Jean" <jrwelsh@fcps.edu>, "Jewell, Tracey D." <<u>TDJewell@fcps.edu</u>>

Cc: Scott

Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Paul and Jean,

I jumped the gun and sent over the amendment with some incorrect dates, please disregard My team is working to revise and I will be sending over a new version shortly I apologize for causing any confusion

Best, Adam



From: Adam

Date: Monday, April 6, 2020 at 4:51 PM

To: "Downey, Paul J." spidowney@fcps.edu, "Welsh, Jean" jrwelsh@fcps.edu, "Jewell, Tracey D." TDJewell@fcps.edu

Cc: Scott

Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Paul and Jean,

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Best, Adam



From: Adam Series Serie

To: "Downey, Paul J." <pjdowney@fcps.edu>

Cc: Scott "Welsh, Jean" <<u>irwelsh@fcps edu</u>>, "Jewell, Tracey D." <<u>TDJewell@fcps.edu</u>>

Subject: Re: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Thanks Paul We will be get to work on a quote immediately and are happy to jump on the phone over the weekend if necessary

Best, Adam



Date: Friday, April 3, 2020 at 4:00 PM

To: Adam

"Welsh, Jean" < irwelsh@fcps.edu>, "Jewell, Tracey D." < TDJewell@fcps.edu>

Subject: RE: [Externa ] RE: Blackboard Collaborate Pricing and Clarification

Adam.

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From: Adam

Sent: Friday, April 3, 2020 3:01 PM

To: Downey, Paul J. <pidowney@fcps edu>; Welsh, Jean <inwelsh@fcps edu>
Cc: Scott

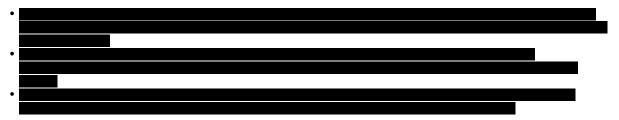
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Importance: High

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We continue to think of ways we can provide support for this important cause We had an additional thought about handling the situation and have come up with a simple model as follows:



This offer is based on a term ending July 1, 2020 and all users must utilize the Collaborate Ultra platform only

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**Subject:** Collab Ultra Pricing Quote

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From: Downey Paul J.

To: Adam Luftglass Maribeth; Pratt Michelle

Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Date: Wednesday, April 8, 2020 5:51:10 PM
Attachments: image002.png

image002.png image004.png image006.png image008.png

image012.png image014.png image016.png

Will get back you shortly on these estimates.

Paul Downey Coordinator, Application Support Fairfax County Public Schools

From: Adam

Sent: Wednesday, April 8, 2020 5:40 PM

To: Downey, Paul J. <pjdowney@fcps edu>; Luftglass, Maribeth <meluftglass@fcps edu>; Pratt, Michelle <mrpratt@fcps.edu>

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Sent: Wednesday, April 8, 2020 11:34 AM

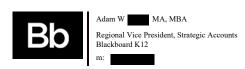
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// Djdowney@fcps edu

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From: Adam

Date: Monday, April 6, 2020 at 5:04 PM

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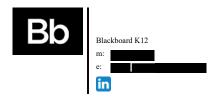
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To: Downey, Paul J.; Luftglass Maribeth; Pratt\_Michelle
Cc: Scott
Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification
Date: Wednesday, April 8, 2020 5:40:11 PM
Attachments: image002.png
image006.png
image008.png
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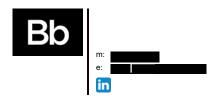


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Blackboard K12



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From: Hunter Mill District - FCPS School Board

To: Luftglass, Maribeth

Subject: Update from School Board Member Melanie Meren

Date: Wednesday, April 8, 2020 3:07:13 PM

CD Cabaal Dee		ing this email? View it	as a Web page.	
SB - School Boar	d Hunter Mill District	banner		
		?		
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# Meiaille Meiell

Hello Residents and Friends,

I hope you are as well as can be at this time. Daily, I continue to adjust my own expectations for learning and working in my household. It is difficult to face the present and evolving challenges and limits on what can be achieved during this state of the world. I find that in addition to focusing on staying physically healthy, it helps to try to maintain happiness and gratitude within my family. I hope you are adjusting your own expectations as needed each day to be healthy and successful in this scenario.

## Frequently-Used FCPS Websites

- FCPS FAQs with answers to many questions
- <u>Daily FCPS updates</u> to families
- Details about the distance learning plan
- · Learning at Home: Support for Families

## School Board Update on the Budget

This is critical time for developing the FCPS budget for next year, Fiscal Year (FY) 21, which will fund School Year (SY) 20-21. The budget preparation work the School Board had been doing prior to the COVID closure must be completely revisited at this time to account for expected decreases in revenue and funding at federal, state, and local levels. FCPS funding will be impacted by the amount that the County Board of Supervisors makes available as a transfer from the County's general fund. Decisions about funding amounts are under consideration throughout April.

I have been committed to reducing teacher overwhelm in our classrooms and particularly want to ensure educators have resources to meet the social/emotional and behavioral health needs of our children. Prior to the COVID closure, this was a priority I heard echoed by dozens of principals.

In thinking ahead to the student body who will return to school in SY20-21, it is vital to provide such supports to educators. Our students will need to overcome COVID-related experiences – which will include trauma – that they have endured. I will continue to advocate for these resources in the upcoming budget, as well as expect the division to supplement funding from programs that are no longer as critical as this need.

## **Budget Work Session**

Thursday, April 9 beginning at 10:00 a.m.

For the agenda, click here.

The Work Session will be live streamed on Channel 99 and at fcps.edu/tv.

### Public Hearings on the Budget

On April 28-30, the Board of Supervisors will host public hearings on the FY 2021 budget - video and written testimony is encouraged and an online form will also be available. More information is forthcoming on how to provide input in these formats. You can also send comments by email to <a href="mailto:huntermill@fairfaxcounty.gov">huntermill@fairfaxcounty.gov</a>.

The School Board will hold public hearings on May 11-13. Details on how to participate are forthcoming. Budget work will continue through May, with a vote expected to occur on May 21 at this point. The new budget goes into effect July 1.

## **Distance Learning Packets Update**

If you didn't receive your learning packet last week or want the packets to be fillable online - here is the info from FCPS about what happened and what to

expect going forward:

"The team creating and arranging for the distribution of the learning packets intended to have all students receive the learning packets on Monday, March 30. While the content and printing were completed according to plan, the packets were delayed during the mailing process. This delay created a situation where some students did not receive the learning packets during the week. Based on the advice from the US Postal Service and our mailing vendors, adjustments to the distribution process have been made which should ensure students have the learning packets by Monday of each week for the remainder of the school year."

We will also be working to change the downloadable packets to fillable PDFs for kids who would prefer to complete them electronically (and save some papers!)."

Also, if you have a student with an Individualized Education Plan or 504 plan for learning accommodations, you should receive an additional packet that addresses supports you can provide at home for your student.

## Available: STEM Mentoring by Students

**BranchOut! Mentoring** is a program that connects students in communities of need in Fairfax, DC, and Montgomery County, MD, to student mentors who provide Science, Technology, Engineering & Math (STEM) mentoring services.

Students can sign up to be tutored here.

Mentored students will be served online through services such as Zoom and Google Hangouts, all of which will be individually arranged once pairs are made. Through this, we hope that student mentors will be able to help other students of different age groups and backgrounds with their academic pursuits and preparation for future exams. There are many tutors offering a variety of subjects to tutor, so tutees would have opportunities in whatever they'd like tutored and with flexible times--at no cost.

Further information can be found on the website: <a href="https://www.velbranchout.org">https://www.velbranchout.org</a> and applications will be open until May 20.

## Available: Fairfax County Council of PTAs Scholarships & Board Seats

The Fairfax County Council of PTAs (FCCPTA) is awarding five \$1,000 scholarships to graduating seniors! Here are the details:

Hey Seniors! Can you use an extra \$1,000 toward college tuition? Has your volunteer work helped shape who you are today? Share your experience with us for a chance for a \$1,000 scholarship from FCCPTA! **Submission deadline** is **April 15**. Winners will be notified before, and awarded at, the May 6 FCCPTA meeting. For more information and to apply, visit: <a href="http://www.fccpta.org/programs-2/scholarship/">http://www.fccpta.org/programs-2/scholarship/</a>

FCCPTA is also holding elections to serve on its Board. FCCPTA is an effective advocacy and support organization in Fairfax County. Serving on the Board will ensure that parents continue to receive the robust offerings that only PTA can provide, including information, special deals, trainings, and financial

assistance. Please consider stepping up! For questions and to express interest, please contact FCCPTA President Jane Miscavage at <a href="mailto:president@fccpta.org">president@fccpta.org</a>, or Vice President of Outreach Kara Jenkins at <a href="mailto:vp.outreach@fccpta.org">vp.outreach@fccpta.org</a>.

## **Resources During COVID Closure**

## 30-Minute Phone Consults for Parents and Middle or High School Students

Any FCPS parent may schedule a 30-minute phone consultation with a school psychologist or school social worker, for either themselves or their middle or high school student. More information is here.

## Wi-Fi Access

- All Fairfax County library locations have exterior wireless internet access.
   Access is in parking lots from 6 a.m. 10 p.m., seven days a week.
- FCPS Schools also have Wi-Fi Access in the parking lots for those who need it.

Please be mindful of social distancing requirements - Be sure to stand a minimum of 6 feet apart from others. Ideally, if you have a car, please remain in your car while accessing the Wi-Fi. Thank you for keeping us all safe.

## **Discounted Internet Service Costs**

With distance learning gearing up, we know that some families may need access to Internet. Listed below are some companies offering assistance.

Comcast: https://www.internetessentials.com/covid19

Cox: https://www.cox.com/residential/internet/connect2compete/covid-19-response.html

Verizon: https://www.verizon.com/about/news/verizon-helps-eliminate-worry

Complete List: <a href="https://www.highspeedinternet.com/resources/are-there-government-programs-to-help-me-get-internet-service">https://www.highspeedinternet.com/resources/are-there-government-programs-to-help-me-get-internet-service</a>

## Food and Meal Support

#### Here is the latest for resources for food for families in need:

As the coronavirus (COVID-19) public health emergency continues to evolve, we understand that individuals and families in our communities may have food assistance needs. Fairfax County and Fairfax County Public Schools have worked together to develop a searchable map that includes community food distribution sites, including FCPS grab and go locations, community meal distribution sites, food pantries, and other related services.

All FCPS students (regardless of age) are eligible for free grab and go breakfast and lunch, as well as other county children under the age of 18. Adults picking up meals for children should let staff know how many children meals they need. Adults may pay \$2 for the meals as well.

As a reminder, it is important to follow social distancing guidelines.

## Help People In Our Community through FCPS Foundation

FCPS has a Foundation that provides support to our schools and has continued to be a resource for community members who want to help. Please consider <u>making a donation</u> to our Foundation to help our children and families in need.

During this time of closure, the Foundation has:

- Provided \$40,000 to help order 30,000 school supply kits for students at Title I schools. The kits have 8 items in them, including crayons, paper, pencils, pencil sharpeners and scissors and will be mailed directly to the students' homes
- Committed funds to support the IT department in its purchase of MiFi devices so that students who do not have internet at home can access course content.
- · Given \$17,000 to local food banks that assist our students
- Provided \$2,500 in grocery gift cards for distribution to homeless students.

All the best to you,

### Melanie

The views contained within this newsletter reflect the views of the individual school board member who is the publisher of this newsletter and may not reflect the views of the Fairfax County School Board.

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E-mail: Melanie K. Meren | Phone: <u>571-423-1082</u>

Melanie Turpin, Executive Admin Assistant, 571-423-1070, maturpin@fcps.edu

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This email was sent to meluftglass@fcps.edu using GovDelivery Communica ions Cloud on behalf of: Fairfax County Public Schools · 8115 Gatehouse Road · Falls Church, VA 22042



From: Jewell, Tracey D.

To: Luftglass, Maribeth

**Subject:** FW: Need to change web page contact **Date:** Wednesday, April 8, 2020 2:45:01 PM

FYI...

From: Jewell, Tracey D.

Sent: Wednesday, April 8, 2020 2:44 PM

To: Burke, Maura D. <mdburke@fcps.edu>; Thomas, Kathleen <knthomas@fcps.edu>

Subject: Need to change web page contact

Hi all... hoping you can help me track this down. On an FCPS Help page for families (<a href="https://www.fcps.edu/academics/distance-learning/instruction/learning-at-home#who-to-contact">https://www.fcps.edu/academics/distance-learning/instruction/learning-at-home#who-to-contact</a>), under "Who to Contact," someone has listed the email for the IT Service Desk. That is NOT the point of contact for families and is NOT an email for public distribution. The support structure is that families should first reach out to their school or directly to a teacher. The teacher will enter a support ticket on the student's behalf, if necessary. Parents can also go to this page for help: <a href="https://www.fcps.edu/resources/technology/fcps-24-7-learning/parent-help">https://www.fcps.edu/resources/technology/fcps-24-7-learning/parent-help</a>

The IT Service Desk cannot field emails directly from families. Can you help me with how to fix this ASAP?

### **Tracey Jewell**

Director, IT Support Services 703.503.7737

**୭**@FCPS\_IT

From: <u>Luftglass, Maribeth</u>
To: <u>Jewell, Tracey D.</u>

**Subject:** RE: FCPS Provides Distance Learning Support on Its Website

**Date:** Wednesday, April 8, 2020 2:40:00 PM

I think Maura Burke was leading this.

From: Jewell, Tracey D.

**Sent:** Wednesday, April 8, 2020 2:39 PM **To:** Luftglass, Maribeth <meluftglass@fcps.edu>

Subject: RE: FCPS Provides Distance Learning Support on Its Website

Holy cow, I did not. Let me reach out to some of the parent committees ASAP.

From: Luftglass, Maribeth < meluftglass@fcps.edu >

**Sent:** Wednesday, April 8, 2020 2:37 PM **To:** Jewell, Tracey D. <<u>TDJewell@fcps.edu</u>>

Subject: FW: FCPS Provides Distance Learning Support on Its Website

Did you see this site? Under the FAQ, who to contact, it says to contact the IT Service Desk:

The following News Release was published by Fairfax County Public Schools today:

FCPS Provides Distance Learning Support on Its Website

## Additional Help and Support for Families

# **Frequently Asked Questions**

**Frequently Asked Questions** 

Supports of accommodations for

#### Who to Contact

For Questions About	Contact
Specific course, assignment, or learning resource	Your student's teacher
Supports or accommodations for students with disabilities	Your student's special education case manager or 504 school-based coordinator

Your student's ESOL teacher

#### English learners

Problem with an FCPS-issued FCPS IT Service Desk (ITServiceDesk@fcps.edu) laptop Technology related problem or Your student's school-based technology specialist (SBTS) issue Personal, academic, or social Your student's school counselor emotional concern Other issue related to distance Your student's principal or assistant learning principal

From: FCPS News You Choose [mailto:fcps@public.govdelivery.com]

Sent: Wednesday, April 8, 2020 1:31 PM
To: Luftglass, Maribeth < meluftglass@fcps.edu>

Subject: FCPS Provides Distance Learning Support on Its Website



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This email was sent to meluftglass@fcps.edu using GovDelivery Communications Cloud on behalf of: Fairfax County Public Schools · 8115 Gatehouse Road · Falls Church, VA 22042

From: Jewell, Tracey D.

To: Luftglass, Maribeth

**Subject:** RE: FCPS Provides Distance Learning Support on Its Website

**Date:** Wednesday, April 8, 2020 2:38:39 PM

Holy cow, I did not. Let me reach out to some of the parent committees ASAP.

From: Luftglass, Maribeth <meluftglass@fcps.edu>

**Sent:** Wednesday, April 8, 2020 2:37 PM **To:** Jewell, Tracey D. <TDJewell@fcps.edu>

Subject: FW: FCPS Provides Distance Learning Support on Its Website

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The following News Release was published by Fairfax County Public Schools today:

FCPS Provides Distance Learning Support on Its Website

# Additional Help and Support for Families

## **Frequently Asked Questions**

**Frequently Asked Questions** 

#### **Who to Contact**

For Questions About	Contact
Specific course, assignment, or learning resource	Your student's teacher
Supports or accommodations for students with disabilities	Your student's special education case manager or 504 school-based coordinator
Supports of accommodations for English learners	Your student's ESOL teacher
Problem with an FCPS-issued laptop	FCPS IT Service Desk (ITServiceDesk@fcps.edu)

Technology related problem or issue	Your student's school-based technology specialist (SBTS)
Personal, academic, or social emotional concern	Your student's school counselor
Other issue related to distance learning	Your student's principal or assistant principal

From: FCPS News You Choose [mailto:fcps@public.govdelivery.com]

Sent: Wednesday, April 8, 2020 1:31 PM

To: Luftglass, Maribeth < meluftglass@fcps.edu >

Subject: FCPS Provides Distance Learning Support on Its Website



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From: <u>Luftglass, Maribeth</u>
To: <u>Jewell, Tracey D.</u>

**Subject:** FW: FCPS Provides Distance Learning Support on Its Website

**Date:** Wednesday, April 8, 2020 2:38:00 PM

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# Additional Help and Support for Families

### **Frequently Asked Questions**

**Frequently Asked Questions** 

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Technology related problem or issue	Your student's school-based technology specialist (SBTS)

Personal, academic, or social emotional concern

Your student's school counselor

Other issue related to distance learning

Your student's principal or assistant principal

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To: Luftglass, Maribeth < meluftglass@fcps.edu>

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From: <u>Thomas, Kathleen</u>

To: <u>Luftglass, Maribeth; Jewell, Tracey D.</u>
Subject: RE: Parent message re tech support
Date: Wednesday, April 8, 2020 2:34:54 PM

#### Great thank you!

From: Luftglass, Maribeth <meluftglass@fcps.edu>

Sent: Wednesday, April 8, 2020 2:33 PM

To: Thomas, Kathleen <knthomas@fcps.edu>; Jewell, Tracey D. <TDJewell@fcps.edu>

**Subject:** RE: Parent message re tech support

Looks good to me. Thanks for checking! Maribeth

From: Thomas, Kathleen

Sent: Wednesday, April 8, 2020 2:01 PM

To: Luftglass, Maribeth < meluftglass@fcps.edu >; Jewell, Tracey D. < TDJewell@fcps.edu >

**Subject:** Parent message re tech support

Hi Maribeth and Tracey,

There are a few more edits to the letter and we want to make sure you are still good with the message. Please let me know.

Thanks-

Kathleen

Dear FCPS Parents and Guardians,

We are excited to have you on-board with us as we embark on our Distance Learning journey. Here are a few important reminders about accessing FCPS resources online:

- Remember that your school remains your primary point of contact during this time. Contact
  information for your child's school-based administration is available on the school's website.
  In addition, your child's school should have already been in contact with you regarding online
  instruction.
- Resources for your child are being posted in FCPS 24-7 Blackboard. Your child will access Blackboard via their normal log-in.
- Parents can also access resources in Blackboard, using their ParentView log-in (also known as your SIS Parent account).
- If you need help with accessing Blackboard ParentView, please visit the <u>Parent Help page</u> on our website.
- Inside of FCPS 24-7 Blackboard, there are many tech support resources available to you and your student. Follow these steps to find them:
  - 1. Navigate to the "My FCPS" tab at the top

- 2. Under the Continuity of Learning panel in the upper left, select either "Elementary Resources" or "Middle and High School Resources."
- 3. On the next screen, you will see links in the left-hand side bar. Scroll all the way down to "Support Resources" and select that link.
- 4. The Support Resources screen provides several help guides for FCPS online resources.
- Special education resources are being posted in FCPS 24-7 Blackboard. Your child will access Blackboard via their normal log-in.
- If, after reviewing the help resources, you need technical assistance with your parent account, please request assistance here: <u>Support Request</u>
- If you are seeking technology assistance on behalf of your student with their online access or with their FCPS device, please begin by reaching out to your student's teacher. If the teacher determines that the issue requires tech support, the teacher can enter a support request ticket on that student's behalf.
- Please note that our technology support teams are experiencing higher than normal volume during this distance learning transition. As a result, it may take a minimum of 24 hours for a response to your inquiry.

We recognize that online learning cannot replace the face-to-face interactions of our caring faculty with their students. Again, we thank you for your patience and your partnership as we transition to a virtual learning environment.

Fairfax County Public Schools

From: <u>Luftglass, Maribeth</u>

To: Thomas, Kathleen; Jewell, Tracey D.

Subject: RE: Parent message re tech support

Date: Wednesday, April 8, 2020 2:33:00 PM

Looks good to me. Thanks for checking! Maribeth

From: Thomas, Kathleen

Sent: Wednesday, April 8, 2020 2:01 PM

To: Luftglass, Maribeth <meluftglass@fcps.edu>; Jewell, Tracey D. <TDJewell@fcps.edu>

**Subject:** Parent message re tech support

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Fairfax County Public Schools

From: <u>Thomas, Kathleen</u>

To: <u>Luftglass, Maribeth; Jewell, Tracey D.</u>
Subject: Parent message re tech support
Date: Wednesday, April 8, 2020 2:00:46 PM

Hi Maribeth and Tracey,

There are a few more edits to the letter and we want to make sure you are still good with the message. Please let me know.

Thanks-

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Dear FCPS Parents and Guardians,

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Fairfax County Public Schools

From: Welsh, Jean

To: Siegl, Jim F.; Jewell, Tracey D.; Calderon, Allison H.; Luftglass, Maribeth; Downey, Paul J.

Cc: Pratt, Michelle

Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

**Date:** Wednesday, April 8, 2020 1:36:30 PM

Attachments: <u>image002.png</u>

image004.png image006.png image008.png image010.png image012.png image014.png

Perhaps a tiered option pricing plan?

Jean Welsh
Fairfax County Public Schools
Project Manager, Contract /E-rate
IT Program Mgmt and Planning
Office 703-503-7645
Mobile 571-345-8864

From: Siegl, Jim F. <jfsiegl1@fcps.edu> Sent: Wednesday, April 8, 2020 1:07 PM

**To:** Jewell, Tracey D. <TDJewell@fcps.edu>; Welsh, Jean <jrwelsh@fcps.edu>; Calderon, Allison H.

<AHCalderon@fcps.edu>; Luftglass, Maribeth <meluftglass@fcps.edu>; Downey, Paul J.

<pjdowney@fcps.edu>

**Cc:** Pratt, Michelle <mrpratt@fcps.edu>

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Looking at the contract update thru june 30, 2021, We probably also want the option to scale down from this purchase level next year if needs change (or we have a better options for conferencing)

From: Jewell, Tracey D. <<u>TDJewell@fcps.edu</u>> Sent: Wednesday, April 8, 2020 12:14 PM

To: Welsh, Jean <a href="mailto:sirvelsh@fcps.edu">jrwelsh@fcps.edu</a>; Calderon, Allison H. <a href="mailto:AHCalderon@fcps.edu">AHCalderon@fcps.edu</a>; Luftglass,

Maribeth <<u>meluftglass@fcps.edu</u>>; Downey, Paul J. <<u>pjdowney@fcps.edu</u>>
Cc: Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>jfsiegl1@fcps.edu</u>>
Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

From: Welsh, Jean <<u>irwelsh@fcps.edu</u>>
Sent: Wednesday, April 8, 2020 12:11 PM

To: Calderon, Allison H. <<u>AHCalderon@fcps.edu</u>>; Luftglass, Maribeth <<u>meluftglass@fcps.edu</u>>;

Downey, Paul J. <pidowney@fcps.edu>; Jewell, Tracey D. <TDJewell@fcps.edu> Cc: Pratt, Michelle <mrpratt@fcps.edu>; Siegl, Jim F. <ifsiegl1@fcps.edu>

Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Original per user price:



Jean Welsh Fairfax County Public Schools Project Manager, Contract /E-rate IT Program Mgmt and Planning Office 703-503-7645 Mobile 571-345-8864

From: Calderon, Allison H. < AHCalderon@fcps.edu>

Sent: Wednesday, April 8, 2020 12:04 PM

To: Luftglass, Maribeth <meluftglass@fcps.edu>; Downey, Paul J. <pidowney@fcps.edu>; Jewell,

Tracey D. < TDJewell@fcps.edu>; Welsh, Jean < irwelsh@fcps.edu>

Cc: Pratt, Michelle <mrpratt@fcps.edu>; Siegl, Jim F. <ifsiegl1@fcps.edu> Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

The issue is functionality for Online campus.

From: Luftglass, Maribeth < meluftglass@fcps.edu>

Sent: Wednesday, April 8, 2020 11:55 AM

To: Downey, Paul J. cpidowney@fcps.edu; Jewell, Tracey D. <<pre>TDJewell@fcps.edu; Calderon,

Allison H. <<u>AHCalderon@fcps.edu</u>>; Welsh, Jean <<u>irwelsh@fcps.edu</u>> Cc: Pratt, Michelle <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>; Siegl, Jim F. <a href="mrpratt@fcps.edu">ifsiegl1@fcps.edu</a>>

Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

From: Luftglass, Maribeth

Sent: Wednesday, April 8, 2020 11:43 AM

To: Downey, Paul J. cpidowney@fcps.edu; Jewell, Tracey D. cTDJewell@fcps.edu; Calderon,

Allison H. <<u>AHCalderon@fcps.edu</u>>; Welsh, Jean <<u>jrwelsh@fcps.edu</u>> **Cc:** Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>jfsiegl1@fcps.edu</u>>

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Let's stick with the call. They would probably record the collaborate session. Thanks,

Maribeth

From: Downey, Paul J.

Sent: Wednesday, April 8, 2020 11:41 AM

**To:** Luftglass, Maribeth <<u>meluftglass@fcps.edu</u>>; Jewell, Tracey D. <<u>TDJewell@fcps.edu</u>>; Calderon,

Allison H. < AHCalderon@fcps.edu>; Welsh, Jean < irwelsh@fcps.edu>

**Cc:** Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>ifsiegl1@fcps.edu</u>> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

I believe the phone bridge will announce how many callers are in when a caller enters, so they may be aware of additional callers.

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 pidowney@fcps.edu

**From:** Luftglass, Maribeth < meluftglass@fcps.edu >

Sent: Wednesday, April 8, 2020 11:37 AM

**To:** Jewell, Tracey D. <a href="mailto:YDJewell@fcps.edu">To: Jewell, Tracey D. <a href="mailto:AHCalderon@fcps.edu">YDJewell@fcps.edu</a>; Calderon, Allison H. <a href="mailto:AHCalderon@fcps.edu">AHCalderon@fcps.edu</a>; Welsh, Jean <a href="mailto:Jewell@fcps.edu">Jewell@fcps.edu</a>; Calderon, Allison H. <a href="mailto:AHCalderon@fcps.edu">AHCalderon@fcps.edu</a>; Welsh, Jean <a href="mailto:Jewell@fcps.edu">Jewell@fcps.edu</a>; Calderon, Allison H. <a href="mailto:AHCalderon@fcps.edu">AHCalderon@fcps.edu</a>; Welsh, Jean <a href="mailto:Jewell@fcps.edu">Jewell@fcps.edu</a>; Welsh, Jean <a href="mailto:Jewell@fcps.edu">Jewell@fcps.edu</a>; Welsh, Jean <a href="mailto:Jewell@fcps.edu">Jewell@fcps.edu</a>; Welsh, Jean <a href="mailto:Jewell@fcps.edu">Jewell@fcps.edu</a>; Welsh, Jewell@fcps.edu</a>; Welsh, Jewell@fcps.edu

**Cc:** Downey, Paul J. <<u>pidowney@fcps.edu</u>>; Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>ifsiegl1@fcps.edu</u>>

**Subject:** FW: [External] RE: Blackboard Collaborate Pricing and Clarification

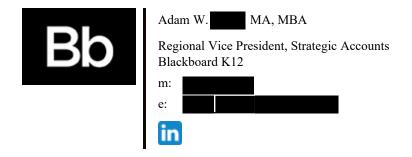
Should we do a phone call so others can participate more easily?

From: Adam	
From: Adam	
Sent: Wednesday, April 8, 2020 11:34 AM	
<b>To:</b> Downey, Paul J. < <u>pjdowney@fcps.edu</u> >; Scott	
<b>Cc:</b> Pratt, Michelle < <u>mrpratt@fcps.edu</u> >; Luftglass, Maribeth < <u>meluftglass@fcps.edu</u> >	>
Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification	
Paul,	
1 404,	

Scott Bill and myself will be joining. We are hoping to use Collab for this meeting and I've set up a session (link below). Will this work for you?

Meeting Link:

#### Best, Adam



From: "Downey, Paul J." <pjdowney@fcps.edu>
Date: Wednesday, April 8, 2020 at 10:15 AM

To: Adam Scott

Cc: "Pratt, Michelle" < <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>>, "Luftglass, Maribeth" < <a href="meluftglass@fcps.edu">meluftglass@fcps.edu</a>>

Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

12-12:30 will work. Let me know whom should be included.

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pidowney@fcps.edu">pjdowney@fcps.edu</a>

From: Adam

Sent: Wednesday, April 8, 2020 11:12 AM

**To:** Downey, Paul J. <<u>pjdowney@fcps.edu</u>>; Scott

**Cc:** Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Luftglass, Maribeth <<u>meluftglass@fcps.edu</u>>

Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Hi Paul.

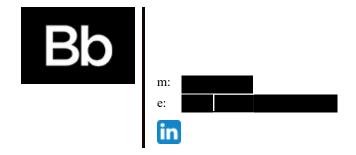
We are available at these times below, please let us know what works for you. We will try and get the person who drafted the amendment to join us to answer any specific question you may have about the document.

12 - 12:30pm EST 2 - 3:30pm EST After 4pm EST

Best, Adam

Adam W. MA, MBA

Regional Vice President, Strategic Accounts Blackboard K12



From: "Downey, Paul J." <pjdowney@fcps.edu>

Date: Wednesday, April 8, 2020 at 9:35 AM

To: Adam Scott

**Cc:** "Pratt, Michelle" < <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>>, "Luftglass, Maribeth" < <a href="meluftglass@fcps.edu">meluftglass@fcps.edu</a>>

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Adam and Scott,

FCPS would like to further discuss the quote with both of you and will need to do this afternoon. Let me know what time works and I will arrange the call.

Paul Downey Coordinator, Application Support Fairfax County Public Schools

From: Adam <

**Sent:** Monday, April 6, 2020 6:58 PM

**To:** Downey, Paul J. <<u>pidowney@fcps.edu</u>>; Welsh, Jean <<u>irwelsh@fcps.edu</u>>; Jewell, Tracey D.

<TDJewell@fcps.edu>

Cc: Scott

**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Paul and Jean,

As promised, I have attached a revised version of our amendment. Please review at your convenience and let me know when would be a good time to discuss.

Best, Adam



Adam W. MA, MBA

Regional Vice President, Strategic Accounts

Blackboard K12

m: e:



From: Adam

**Date:** Monday, April 6, 2020 at 5:04 PM

To: "Downey, Paul J." <pidowney@fcps.edu>, "Welsh, Jean" <<u>irwelsh@fcps.edu</u>>, "Jewell,

Tracey D." < TDJewell@fcps.edu>

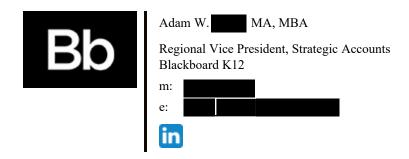
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**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

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Best, Adam



From: Adam

**Date:** Monday, April 6, 2020 at 4:51 PM

**To:** "Downey, Paul J." <<u>pjdowney@fcps.edu</u>>, "Welsh, Jean" <<u>jrwelsh@fcps.edu</u>>, "Jewell,

Tracey D." < TDJewell@fcps.edu>

Cc: Scott

Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification

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Best, Adam



Adam W. MA, MBA

Regional Vice President, Strategic Accounts Blackboard K12

m:



From: Adam

Date: Friday, April 3, 2020 at 4:35 PM

**To:** "Downey, Paul J." <<u>pjdowney@fcps.edu</u>>

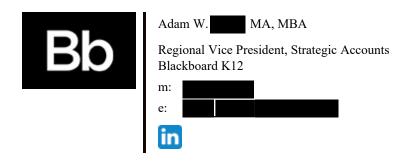
**Cc:** Scott | "Welsh, Jean" < <u>jrwelsh@fcps.edu</u>>, "Jewell,

Tracey D." < TDJewell@fcps.edu>

**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Thanks Paul. We will be get to work on a quote immediately and are happy to jump on the phone over the weekend if necessary.

Best, Adam



From: "Downey, Paul J." <pidowney@fcps.edu>

Date: Friday, April 3, 2020 at 4:00 PM

Tracey D." < TDJewell@fcps.edu>

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Adam,

We appreciate your understanding. Would you be able to formalize this quote so we can better review, and if needed, we can get the appropriate parties together on each side to review any questions?

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pidowney@fcps.edu">pidowney@fcps.edu</a>

From: Adam

**Sent:** Friday, April 3, 2020 3:01 PM

To: Downey, Paul J. cpidowney@fcps.edu
; Welsh, Jean <<a href="mailto:riwelsh@fcps.edu">riwelsh@fcps.edu</a>>

Cc: Scott

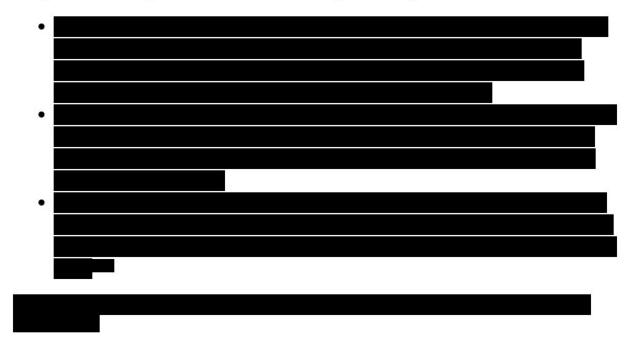
Subject: [External] RE: Blackboard Collaborate Pricing and Clarification

Importance: High

Dear Paul and Jean,

Continuity of education is the critical priority for Blackboard in partnering with Fairfax County Public Schools. Many of our employees' kids are students in the district and we want to do everything we can to work with you during these difficult and uncertain times, as we are with all our clients globally.

We continue to think of ways we can provide support for this important cause. We had an additional thought about handling the situation and have come up with a simple model as follows:

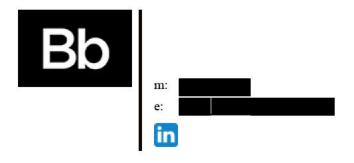


I hope it is clear from our thinking above that we are bending over backwards to support FCPS. The economics above are designed to cover our costs under a high utilization scenario only. As we have indicated previously, your stated interpretation of the "teacher/administrators" language in your contract is not reasonable, as it would simply read any limitation out of the contract. Obviously, under your interpretation a thousand admins could initiate hundreds or thousands of sessions each. This was never the intent of the either party nor is it a reasonable interpretation. That said, we have no desire to act on such a breach, and we are solely focused on coming up with a compromise that protects us against potentially enormous costs in a worst-case scenario while supporting FCPS under much more likely scenarios. Our Chief Legal Officer has volunteered to get on the phone with your counsel if helpful, at any time.

Best, Adam

Adam W. MA, MBA

Regional Vice President, Strategic Accounts
Blackboard K12



From: Adam

Date: Tuesday, March 31, 2020 at 2:07 PM

To: "Downey, Paul J." <pidowney@fcps.edu>, "Welsh, Jean" <irwelsh@fcps.edu>

Subject: Collab Ultra Pricing Quote

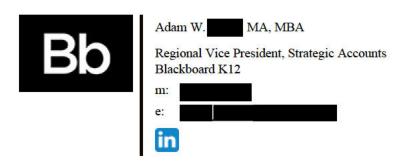
#### Paul and Jean,

Thank you for your time this afternoon. As promised, I am sending over the budgetary pricing we discussed and will be following up with a formal quote as soon as possible. Please give me a call this afternoon if you have any questions, otherwise let's talk first thing in the morning.



\*Please note this pricing only applies to Blackboard Collaborate Ultra

#### Best, Adam



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From: FCPS News You Choose
To: Luftglass, Maribeth

Subject: FCPS Provides Distance Learning Support on Its Website

Date: Wednesday, April 8, 2020 1:31:42 PM

News Release Banner	
The following News Release was published by Fairfax County Public Schools today:	
FCPS Provides Distance Learning Support on Its Website	

Update your subscriptions, modify your password or email address, or stop subscriptions at any time on your <u>Subscriber Preferences Page</u>. You will need to use your email address to log in. If you have questions or problems with the subscription service, please visit <u>subscriberhelp.govdelivery.com</u>.



From: FCPS News You Choose
To: Luftglass, Maribeth

Subject: FCPS Provides Distance Learning Support on Its Website

Date: Wednesday, April 8, 2020 1:31:30 PM

News Re	elease Banner					
			?			
The follow	ing News Release wa	s published by	/ Fairfax County	y Public School	ls today:	
FCPS Pro	vides Distance Lear	ning Support	on Its Website	2		

Update your subscriptions, modify your password or email address, or stop subscriptions at any time on your <u>Subscriber Preferences Page</u>. You will need to use your email address to log in. If you have questions or problems with the subscription service, please visit <u>subscriberhelp.govdelivery.com</u>.



From: Siegl, Jim F.

To: Jewell, Tracey D.; Welsh, Jean; Calderon, Allison H.; Luftqlass, Maribeth; Downey, Paul J.

Cc: Pratt, Michelle

Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Date: Wednesday, April 8, 2020 1:07:04 PM

Attachments: <u>image002.png</u>

imaqe004.pnq imaqe006.pnq imaqe008.pnq imaqe010.pnq imaqe012.pnq imaqe014.pnq

Looking at the contract update thru june 30, 2021, We probably also want the option to scale down from this purchase level next year if needs change (or we have a better options for conferencing)

From: Jewell, Tracey D. <TDJewell@fcps.edu> Sent: Wednesday, April 8, 2020 12:14 PM

To: Welsh, Jean cjrwelsh@fcps.edu>; Calderon, Allison H. <AHCalderon@fcps.edu>; Luftglass,

Maribeth <meluftglass@fcps.edu>; Downey, Paul J. <pjdowney@fcps.edu> Cc: Pratt, Michelle <mrpratt@fcps.edu>; Siegl, Jim F. <jfsiegl1@fcps.edu> Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification



From: Welsh, Jean <<u>irwelsh@fcps.edu</u>>
Sent: Wednesday, April 8, 2020 12:11 PM

To: Calderon, Allison H. <a href="mailto:AHCalderon@fcps.edu">AHCalderon@fcps.edu</a>; Luftglass, Maribeth <meluftglass@fcps.edu</a>;

Downey, Paul J. <pidowney@fcps.edu>; Jewell, Tracey D. <TDJewell@fcps.edu>
Cc: Pratt, Michelle <mrpratt@fcps.edu>; Siegl, Jim F. <ifisiegl1@fcps.edu>
Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Original per user price:



Jean Welsh Fairfax County Public Schools Project Manager, Contract /E-rate

# IT Program Mgmt and Planning Office 703-503-7645 Mobile 571-345-8864

From: Calderon, Allison H. < AHCalderon@fcps.edu >

Sent: Wednesday, April 8, 2020 12:04 PM

To: Luftglass, Maribeth < meluftglass@fcps.edu >; Downey, Paul J. < pjdowney@fcps.edu >; Jewell,

Tracey D. <<u>TDJewell@fcps.edu</u>>; Welsh, Jean <<u>irwelsh@fcps.edu</u>>

**Cc:** Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>ifsiegl1@fcps.edu</u>> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

The issue is functionality for Online campus.

**From:** Luftglass, Maribeth < meluftglass@fcps.edu >

Sent: Wednesday, April 8, 2020 11:55 AM

To: Downey, Paul J. spidowney@fcps.edu>; Jewell, Tracey D. TDJewell@fcps.edu>; Calderon,

Allison H. <<u>AHCalderon@fcps.edu</u>>; Welsh, Jean <<u>irwelsh@fcps.edu</u>>

**Cc:** Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>jfsiegl1@fcps.edu</u>> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

From: Luftglass, Maribeth

Sent: Wednesday, April 8, 2020 11:43 AM

**To:** Downey, Paul J. <<u>pjdowney@fcps.edu</u>>; Jewell, Tracey D. <<u>TDJewell@fcps.edu</u>>; Calderon,

Allison H. <<u>AHCalderon@fcps.edu</u>>; Welsh, Jean <<u>jrwelsh@fcps.edu</u>> **Cc:** Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>jfsiegl1@fcps.edu</u>> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Let's stick with the call. They would probably record the collaborate session.

Thanks, Maribeth

From: Downey, Paul J.

Sent: Wednesday, April 8, 2020 11:41 AM

**To:** Luftglass, Maribeth <<u>meluftglass@fcps.edu</u>>; Jewell, Tracey D. <<u>TDJewell@fcps.edu</u>>; Calderon,

Allison H. <<u>AHCalderon@fcps.edu</u>>; Welsh, Jean <<u>jrwelsh@fcps.edu</u>>

**Cc:** Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>jfsiegl1@fcps.edu</u>> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

I believe the phone bridge will announce how many callers are in when a caller enters, so they may be aware of additional callers.

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pidowney@fcps.edu">pidowney@fcps.edu</a>

**From:** Luftglass, Maribeth < meluftglass@fcps.edu >

Sent: Wednesday, April 8, 2020 11:37 AM

**To:** Jewell, Tracey D. <<u>TDJewell@fcps.edu</u>>; Calderon, Allison H. <<u>AHCalderon@fcps.edu</u>>; Welsh,

Jean <<u>irwelsh@fcps.edu</u>>

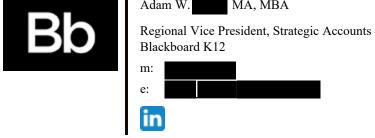
**Cc:** Downey, Paul J. <<u>pjdowney@fcps.edu</u>>; Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F.

<ifsiegl1@fcps.edu>

**Subject:** FW: [External] RE: Blackboard Collaborate Pricing and Clarification

Should we do a phone call so others can participate more easily?

From: Adam
Sent: Wednesday, April 8, 2020 11:34 AM
To: Downey, Paul J. < <u>pjdowney@fcps.edu</u> >; Scott
Cc: Pratt, Michelle < <u>mrpratt@fcps.edu</u> >; Luftglass, Maribeth < <u>meluftglass@fcps.edu</u> >
Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification
Paul,
Scott Bill and myself will be joining. We are hoping to use Collab for this meeting and I've set up a session (link below). Will this work for you?
Meeting Link:
Best, Adam
Adam W. MA, MBA



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**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

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Office 703-503-6040 Mobile: 703-909-8787 pjdowney@fcps.edu

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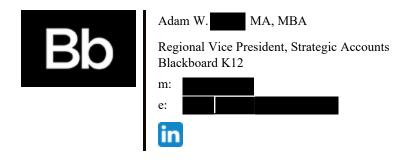
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12 - 12:30pm EST 2 - 3:30pm EST After 4pm EST

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**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

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<TDJewell@fcps.edu>

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**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

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**To:** "Downey, Paul J." <<u>pjdowney@fcps.edu</u>>, "Welsh, Jean" <<u>jrwelsh@fcps.edu</u>>, "Jewell,

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Cc: Scott

**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

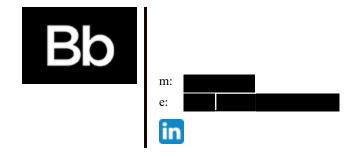
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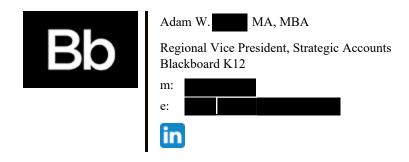
Cc: Scott

**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

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**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

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# Regional Vice President, Strategic Accounts Blackboard K12



**From:** "Downey, Paul J." <<u>pjdowney@fcps.edu</u>>

Date: Friday, April 3, 2020 at 4:00 PM

To: Adam

Cc: Scott

"Welsh, Jean" < <a href="mailto:rivelsh@fcps.edu">
"Welsh, Jean" < <a href="mailto:rivelsh@fcps.edu">
"Welsh, Jean" < a href=

Tracey D." < TDJewell@fcps.edu >

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

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To: Downey, Paul J. <pidowney@fcps.edu>; Welsh, Jean <irwelsh@fcps.edu>

Cc: Scott

**Subject:** [External] RE: Blackboard Collaborate Pricing and Clarification

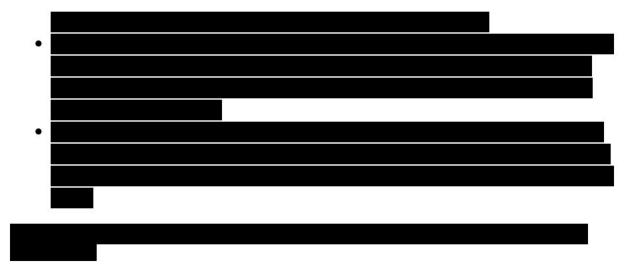
**Importance:** High

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Date: Tuesday, March 31, 2020 at 2:07 PM

To: "Downey, Paul J." <pidowney@fcps.edu>, "Welsh, Jean" <irwelsh@fcps.edu>

Subject: Collab Ultra Pricing Quote

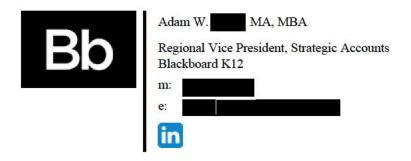
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\*Please note this pricing only applies to Blackboard Collaborate Ultra

Best, Adam



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From: <u>Luftglass, Maribeth</u>

To: Yocom, Julie A; Jewell, Tracey D.; DIT SMT

Subject: RE: DRAFT Message for parents

Date: Wednesday, April 8, 2020 12:34:30 PM

That's a good point. Let's add it to this page:

https://www.fcps.edu/resources/technology/fcps-24-7-learning/parent-help

### **Support**

Forgot Password – If you need to recover a forgotten password or change your password please visit the <u>password management page</u>.

Please allow 20 minutes after processing your password change before trying to login with your new password.

Parent Help - Complete this online form to request assistance.

From: Yocom, Julie A

Sent: Wednesday, April 8, 2020 12:12 PM

To: Luftglass, Maribeth <meluftglass@fcps.edu>; Jewell, Tracey D. <TDJewell@fcps.edu>; DIT SMT

<DIT\_SMT@fcps.edu>

Subject: Re: DRAFT Message for parents

I'm not sure where the statement belongs, perhaps as a bullet at the bottom of the letter and on the password management page? I've added the statement in bold to my communication to parents and now I'm not getting frustrated responses coming back to me.

I received the "wait 20 minutes" from Kim Lacy. It is not stated anywhere on the password management web page that 20 minutes, or any amount of time, is required prior to logging in again after changing the password, but the added time and statement seems to solve parent frustration and avoids extra communication.

**From:** Luftglass, Maribeth < <u>meluftglass@fcps.edu</u>>

Sent: Wednesday, April 8, 2020 11:32 AM

**To:** Yocom, Julie A < <u>jayocom@fcps.edu</u>>; Jewell, Tracey D. < <u>TDJewell@fcps.edu</u>>; DIT SMT

<<u>DIT SMT@fcps.edu</u>>

**Subject:** RE: DRAFT Message for parents

Where are you suggesting adding that statement? Perhaps it belongs on the Parent Help Page.

# Thanks, Maribeth

From: Yocom, Julie A

Sent: Wednesday, April 8, 2020 10:50 AM

To: Jewell, Tracey D. <a href="mailto:TDJewell@fcps.edu">TDJewell@fcps.edu</a>; Luftglass, Maribeth <a href="mailto:meluftglass@fcps.edu">meluftglass@fcps.edu</a>; DIT SMT

<<u>DIT\_SMT@fcps.edu</u>>

**Subject:** Re: DRAFT Message for parents

Could we please add:

Please allow 20 minutes after processing your password change before trying to login with your new password.

### Thanks, Julie

From: Jewell, Tracey D. < TDJewell@fcps.edu> Sent: Wednesday, April 8, 2020 10:46 AM

To: Luftglass, Maribeth < meluftglass@fcps.edu >; DIT SMT < DIT SMT@fcps.edu >

**Subject:** RE: DRAFT Message for parents

That's our message from last week, so it's good for me!

From: Luftglass, Maribeth < meluftglass@fcps.edu >

Sent: Wednesday, April 8, 2020 10:43 AM

To: DIT SMT < DIT SMT@fcps.edu>

**Subject:** FW: DRAFT Message for parents

Please review. Thanks.

From: Torre, John

Sent: Wednesday, April 8, 2020 10:40 AM

To: Cabinet (Superintendent) < <a href="mailto:CabinetSuperintendent@fcps.edu">CabinetSuperintendent@fcps.edu</a>; Luftglass, Maribeth

<meluftglass@fcps.edu>; Presidio, Sloan <sjpresidio@fcps.edu>

**Cc:** Thomas, Kathleen < <a href="mailto:knthomas@fcps.edu">knthomas@fcps.edu</a>>

Subject:

We are excited to have you on-board with us as we embark on our Distance Learning journey. Here are a few important reminders about accessing FCPS resources online:

- Remember that your school remains your primary point of contact during this time.
- Resources for your child are being posted in FCPS 24-7 Blackboard. Your child will access Blackboard via their normal log-in.
- Parents can also access resources in Blackboard, using their ParentView log-in (also known as your SIS Parent account).
- If you need help with accessing Blackboard ParentView, please visit the <u>Parent Help page</u> on our website.
- Inside of FCPS 24-7 Blackboard, there are many tech support resources available to you and your student. Follow these steps to find them:
  - 1. Navigate to the "My FCPS" tab at the top
  - 2. Under the Continuity of Learning panel in the upper left, select either "Elementary Resources" or "Middle and High School Resources."
  - 3. On the next screen, you will see links in the left-hand side bar. Scroll all the way down to "Support Resources" and select that link.
  - 4. The Support Resources screen provides several help guides for FCPS online resources.
- If, after reviewing the help resources, you need technical assistance with your parent account, please request assistance here: <u>Support Request</u>
- If you are seeking technology assistance on behalf of your student with their online access or with their FCPS device, please begin by reaching out to your student's teacher. If the teacher determines that the issue requires tech support, the teacher can enter a support request ticket on that student's behalf.
- Please note that our technology support teams are experiencing higher than normal volume during this distance learning transition. As a result, it may take a minimum of 24 hours for a response to your inquiry.

Again, we thank you for your patience and your partnership as we transition to a virtual learning environment.

Fairfax County Public Schools

From: Siegl, Jim F.

To: Downey, Paul J.; Calderon, Allison H.; Luftglass, Maribeth; Jewell, Tracey D.; Welsh, Jean

Cc: Pratt, Michelle

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

**Date:** Wednesday, April 8, 2020 12:18:18 PM

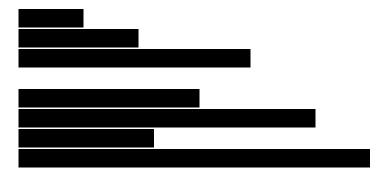
Attachments: <u>image002.png</u>

image004.png image006.png image008.png image010.png image012.png image014.png

From: Downey, Paul J. <pjdowney@fcps.edu> Sent: Wednesday, April 8, 2020 12:12 PM

**To:** Calderon, Allison H. <AHCalderon@fcps.edu>; Luftglass, Maribeth <meluftglass@fcps.edu>;

Jewell, Tracey D. <TDJewell@fcps.edu>; Welsh, Jean <jrwelsh@fcps.edu> **Cc:** Pratt, Michelle <mrpratt@fcps.edu>; Siegl, Jim F. <jfsiegl1@fcps.edu> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification



\*Please note this pricing only applies to Blackboard Collaborate Ultra

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pidowney@fcps.edu">pidowney@fcps.edu</a>

From: Calderon, Allison H. < AHCalderon@fcps.edu>

Sent: Wednesday, April 8, 2020 12:04 PM

To: Luftglass, Maribeth <meluftglass@fcps.edu>; Downey, Paul J. <pidowney@fcps.edu>; Jewell,

Tracey D. <<u>TDJewell@fcps.edu</u>>; Welsh, Jean <<u>irwelsh@fcps.edu</u>>

**Cc:** Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>ifsiegl1@fcps.edu</u>> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

The issue is functionality for Online campus.

From: Luftglass, Maribeth < meluftglass@fcps.edu >

Sent: Wednesday, April 8, 2020 11:55 AM

To: Downey, Paul J. cpidowney@fcps.edu; Jewell, Tracey D. <<pre>TDJewell@fcps.edu; Calderon,

Allison H. < AHCalderon@fcps.edu>; Welsh, Jean < irwelsh@fcps.edu>
Cc: Pratt, Michelle < mrpratt@fcps.edu>; Siegl, Jim F. < ifsiegl1@fcps.edu>
Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

From: Luftglass, Maribeth

Sent: Wednesday, April 8, 2020 11:43 AM

To: Downey, Paul J. cpidowney@fcps.edu; Jewell, Tracey D. <<pre>TDJewell@fcps.edu; Calderon,

Allison H. <a href="mailto:AHCalderon@fcps.edu">AHCalderon@fcps.edu</a>; Welsh, Jean <a href="mailto:Jirwelsh@fcps.edu">Jirwelsh@fcps.edu</a></a>
<a href="mailto:Cc:Pratt, Michelle <a href="mailto:Mrpratt@fcps.edu">Mrpratt@fcps.edu</a>>; Siegl, Jim F. <a href="mailto:Jirwelsh@fcps.edu">Jirwelsh@fcps.edu</a></a>
<a href="mailto:Subject:Blackboard">Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification</a>

Let's stick with the call. They would probably record the collaborate session.

Thanks, Maribeth

From: Downey, Paul J.

Sent: Wednesday, April 8, 2020 11:41 AM

To: Luftglass, Maribeth <meluftglass@fcps.edu>; Jewell, Tracey D. <TDJewell@fcps.edu>; Calderon,

Allison H. <a href="mailto:AHCalderon@fcps.edu">AHCalderon@fcps.edu</a>; Welsh, Jean <a href="mailto:Jrwelsh@fcps.edu">Jrwelsh@fcps.edu</a>>

**Cc:** Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>ifsiegl1@fcps.edu</u>> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

I believe the phone bridge will announce how many callers are in when a caller enters, so they may be aware of additional callers.

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 pjdowney@fcps.edu

From: Luftglass, Maribeth < meluftglass@fcps.edu >

Sent: Wednesday, April 8, 2020 11:37 AM

**To:** Jewell, Tracey D. <a href="mailto:YDJewell@fcps.edu">To: Jewell, Tracey D. <a href="mailto:AHCalderon@fcps.edu">YDJewell@fcps.edu</a>; Calderon, Allison H. <a href="mailto:AHCalderon@fcps.edu">AHCalderon@fcps.edu</a>; Welsh, Jean <a href="mailto:YdJewell@fcps.edu">YdJewell@fcps.edu</a>; Calderon, Allison H. <a href="mailto:AHCalderon@fcps.edu">AHCalderon@fcps.edu</a>; Welsh, Jean <a href="mailto:YdJewell@fcps.edu">YdJewell@fcps.edu</a>; Welsh, YdJewell@fcps.edu</a>; Welsh, YdJewell@fcp

**Cc:** Downey, Paul J. <<u>pidowney@fcps.edu</u>>; Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>ifsiegl1@fcps.edu</u>>

Subject: FW: [External] RE: Blackboard Collaborate Pricing and Clarification

Should we do a phone call so others can participate more easily?

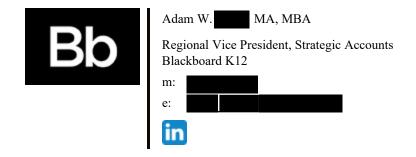
From: Adam Sent: Wednesday, April 8, 2020 11:34 AM To: Downey, Paul J. pjdowney@fcps.edu; Scott Cc: Pratt, Michelle < mrpratt@fcps.edu >; Luftglass, Maribeth < meluftglass@fcps.edu > Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification Paul, and myself will be joining. We are hoping to use Collab for this meeting Scott and I've set up a session (link below). Will this work for you? Meeting Link: Best. Adam Adam W. MA, MBA Regional Vice President, Strategic Accounts Blackboard K12 From: "Downey, Paul J." <pidowney@fcps.edu> Date: Wednesday, April 8, 2020 at 10:15 AM To: Adam Scott Cc: "Pratt, Michelle" <mrpratt@fcps.edu>, "Luftglass, Maribeth" <meluftglass@fcps.edu> Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification 12-12:30 will work. Let me know whom should be included. Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 pjdowney@fcps.edu From: Adam Sent: Wednesday, April 8, 2020 11:12 AM To: Downey, Paul J. <pidowney@fcps.edu>; Scott Cc: Pratt, Michelle < <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>; Luftglass, Maribeth < <a href="meluftglass@fcps.edu">meluftglass@fcps.edu</a>> Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Hi Paul,

We are available at these times below, please let us know what works for you. We will try and get the person who drafted the amendment to join us to answer any specific question you may have about the document.

12 - 12:30pm EST 2 - 3:30pm EST After 4pm EST

Best, Adam



From: "Downey, Paul J." <pjdowney@fcps.edu>
Date: Wednesday, April 8, 2020 at 9:35 AM

To: Adam Scott

**Cc:** "Pratt, Michelle" < <a href="mrpratt@fcps.edu">"Luftglass, Maribeth" < <a href="meluftglass@fcps.edu">"meluftglass@fcps.edu">"mrpratt@fcps.edu">"mrpratt@fcps.edu">"Luftglass, Maribeth" < <a href="meluftglass@fcps.edu">"meluftglass@fcps.edu">"mrpratt@fcps

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Adam and Scott,

FCPS would like to further discuss the quote with both of you and will need to do this afternoon. Let me know what time works and I will arrange the call.

Paul Downey Coordinator, Application Support Fairfax County Public Schools

From: Adam <

**Sent:** Monday, April 6, 2020 6:58 PM

**To:** Downey, Paul J. <<u>pjdowney@fcps.edu</u>>; Welsh, Jean <<u>jrwelsh@fcps.edu</u>>; Jewell, Tracey D.

<TDJewell@fcps.edu>

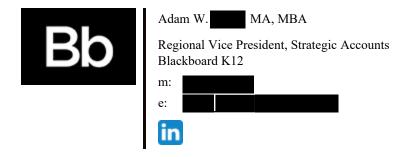
Cc: Scott

**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Paul and Jean,

As promised, I have attached a revised version of our amendment. Please review at your convenience and let me know when would be a good time to discuss.

### Best, Adam



From: Adam

**Date:** Monday, April 6, 2020 at 5:04 PM

To: "Downey, Paul J." <pidowney@fcps.edu>, "Welsh, Jean" <<u>irwelsh@fcps.edu</u>>, "Jewell,

Tracey D." < TDJewell@fcps.edu>

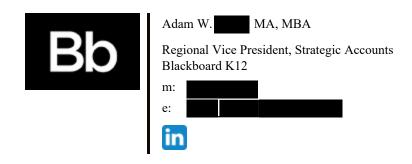
Cc: Scott

Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Paul and Jean,

I jumped the gun and sent over the amendment with some incorrect dates, please disregard. My team is working to revise and I will be sending over a new version shortly. I apologize for causing any confusion.

Best, Adam



From: Adam

**Date:** Monday, April 6, 2020 at 4:51 PM

To: "Downey, Paul J." <pjdowney@fcps.edu>, "Welsh, Jean" <jrwelsh@fcps.edu>, "Jewell,

Tracey D." < TDJewell@fcps.edu>

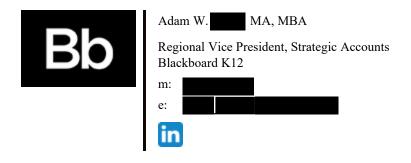
Cc: Scott

**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Paul and Jean,

Please see the attached amendment and let me know when would be a good time to discuss/review.

Best, Adam



From: Adam

Date: Friday, April 3, 2020 at 4:35 PM

To: "Downey, Paul J." <pjdowney@fcps.edu>

Cc: Scott

"Welsh, Jean" <jrwelsh@fcps.edu>, "Jewell,
Tracey D." <TDJewell@fcps.edu>

**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Thanks Paul. We will be get to work on a quote immediately and are happy to jump on the phone over the weekend if necessary.

Best, Adam



From: "Downey, Paul J." <pjdowney@fcps.edu>

Date: Friday, April 3, 2020 at 4:00 PM

To: Adam

Cc: Scott

"Welsh, Jean" <jrwelsh@fcps.edu>, "Jewell,
Tracey D." <TDJewell@fcps.edu>

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Adam,

We appreciate your understanding. Would you be able to formalize this quote so we can better review, and if needed, we can get the appropriate parties together on each side to review any questions?

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pidowney@fcps.edu">pidowney@fcps.edu</a>

From: Adam

Sent: Friday, April 3, 2020 3:01 PM

To: Downey, Paul J. pidowney@fcps.edu>; Welsh, Jean <irwelsh@fcps.edu>

Cc: Scott

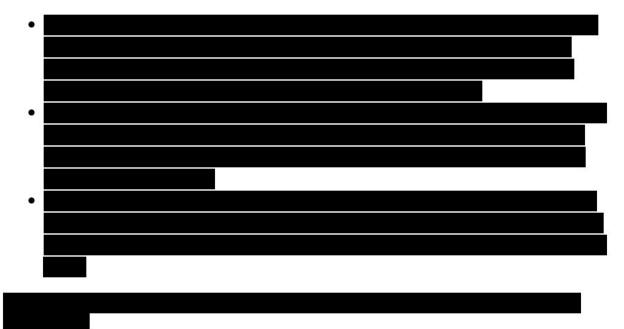
**Subject:** [External] RE: Blackboard Collaborate Pricing and Clarification

Importance: High

Dear Paul and Jean,

Continuity of education is the critical priority for Blackboard in partnering with Fairfax County Public Schools. Many of our employees' kids are students in the district and we want to do everything we can to work with you during these difficult and uncertain times, as we are with all our clients globally.

We continue to think of ways we can provide support for this important cause. We had an additional thought about handling the situation and have come up with a simple model as follows:



I hope it is clear from our thinking above that we are bending over backwards to support FCPS. The economics above are designed to cover our costs under a high utilization scenario only. As we have indicated previously, your stated interpretation of the "teacher/administrators" language in your contract is not reasonable, as it would simply read any limitation out of the contract. Obviously, under your interpretation a thousand admins could initiate hundreds or thousands of sessions each. This was never the intent of the either party nor is it a reasonable interpretation. That said, we have no desire to act on such a breach, and we are solely focused on coming up with a compromise that

protects us against potentially enormous costs in a worst-case scenario while supporting FCPS under much more likely scenarios. Our Chief Legal Officer has volunteered to get on the phone with your counsel if helpful, at any time.

Best, Adam



From: Adam

Date: Tuesday, March 31, 2020 at 2:07 PM

To: "Downey, Paul J." <pidowney@fcps.edu>, "Welsh, Jean" <irwelsh@fcps.edu>

Subject: Collab Ultra Pricing Quote

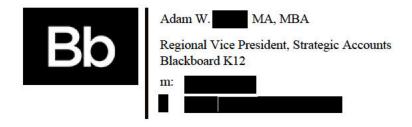
Paul and Jean,

Thank you for your time this afternoon. As promised, I am sending over the budgetary pricing we discussed and will be following up with a formal quote as soon as possible. Please give me a call this afternoon if you have any questions, otherwise let's talk first thing in the morning.



\*Please note this pricing only applies to Blackboard Collaborate Ultra

Best, Adam





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From: Welsh, Jean

To: <u>Jewell, Tracey D.; Calderon, Allison H.; Luftglass, Maribeth; Downey, Paul J.</u>

Cc: Pratt, Michelle; Siegl, Jim F.

Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Date: Wednesday, April 8, 2020 12:16:23 PM

Attachments: <u>image002.png</u>

imaqe004.pnq imaqe006.pnq imaqe008.pnq imaqe010.pnq imaqe012.pnq imaqe014.pnq

We can not budget for overages- need set fee with no overages fees

Jean Welsh
Fairfax County Public Schools
Project Manager, Contract /E-rate
IT Program Mgmt and Planning
Office 703-503-7645
Mobile 571-345-8864

From: Jewell, Tracey D. <TDJewell@fcps.edu> Sent: Wednesday, April 8, 2020 12:14 PM

To: Welsh, Jean cjrwelsh@fcps.edu>; Calderon, Allison H. <AHCalderon@fcps.edu>; Luftglass,

Maribeth <meluftglass@fcps.edu>; Downey, Paul J. <pjdowney@fcps.edu> Cc: Pratt, Michelle <mrpratt@fcps.edu>; Siegl, Jim F. <jfsiegl1@fcps.edu> Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

From: Welsh, Jean < <u>irwelsh@fcps.edu</u>>
Sent: Wednesday, April 8, 2020 12:11 PM

To: Calderon, Allison H. <AHCalderon@fcps.edu>; Luftglass, Maribeth <meluftglass@fcps.edu>;

Downey, Paul J. <pjdowney@fcps.edu>; Jewell, Tracey D. <<u>TDJewell@fcps.edu</u>>

**Cc:** Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>ifsiegl1@fcps.edu</u>> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Original per user price:



Jean Welsh
Fairfax County Public Schools
Project Manager, Contract /E-rate
IT Program Mgmt and Planning
Office 703-503-7645
Mobile 571-345-8864

From: Calderon, Allison H. < AHCalderon@fcps.edu >

Sent: Wednesday, April 8, 2020 12:04 PM

To: Luftglass, Maribeth < meluftglass@fcps.edu >; Downey, Paul J. < pjdowney@fcps.edu >; Jewell,

Tracey D. <<u>TDJewell@fcps.edu</u>>; Welsh, Jean <<u>jrwelsh@fcps.edu</u>>

**Cc:** Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>ifsiegl1@fcps.edu</u>> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

The issue is functionality for Online campus.

**From:** Luftglass, Maribeth < meluftglass@fcps.edu >

Sent: Wednesday, April 8, 2020 11:55 AM

To: Downey, Paul J. <pjdowney@fcps.edu>; Jewell, Tracey D. <<u>TDJewell@fcps.edu</u>>; Calderon,

Allison H. <<u>AHCalderon@fcps.edu</u>>; Welsh, Jean <<u>jrwelsh@fcps.edu</u>> **Cc:** Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>jfsiegl1@fcps.edu</u>> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

From: Luftglass, Maribeth

Sent: Wednesday, April 8, 2020 11:43 AM

To: Downey, Paul J. <code>ridowney@fcps.edu></code>; Jewell, Tracey D. <code>ridowney@fcps.edu></code>; Calderon,

Allison H. < AHCalderon@fcps.edu>; Welsh, Jean < jrwelsh@fcps.edu>

**Cc:** Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>ifsiegl1@fcps.edu</u>> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Let's stick with the call. They would probably record the collaborate session.

Thanks, Maribeth

From: Downey, Paul J.

Sent: Wednesday, April 8, 2020 11:41 AM

To: Luftglass, Maribeth <<u>meluftglass@fcps.edu</u>>; Jewell, Tracey D. <<u>TDJewell@fcps.edu</u>>; Calderon,

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Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

I believe the phone bridge will announce how many callers are in when a caller enters, so they may be aware of additional callers.

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pidowney@fcps.edu">pidowney@fcps.edu</a>

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Jean < jrwelsh@fcps.edu>

**Cc:** Downey, Paul J. <<u>pjdowney@fcps.edu</u>>; Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F.

<ifsiegl1@fcps.edu>

Subject: FW: [External] RE: Blackboard Collaborate Pricing and Clarification

Should we do a phone call so others can participate more easily?

From: Adam
Sent: Wednesday, April 8, 2020 11:34 AM
<b>To:</b> Downey, Paul J. < <u>pjdowney@fcps.edu</u> >; Scott
<b>Cc:</b> Pratt, Michelle < <u>mrpratt@fcps.edu</u> >; Luftglass, Maribeth < <u>meluftglass@fcps.edu</u> >
Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification
Paul,
Scott Bill and myself will be joining. We are hoping to use Collab for this meeting and I've set up a session (link below). Will this work for you?
Meeting Link
Best, Adam
Adam W. MA, MBA

Regional Vice President, Strategic Accounts

Blackboard K12

From: "Downey, Paul J." <pidowney@fcps.edu>
Date: Wednesday, April 8, 2020 at 10:15 AM
To: Adam

Cc: "Pratt, Michelle" <mrpratt@fcps.edu>, "Luftglass, Maribeth" <meluftglass@fcps.edu>
Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

12-12:30 will work. Let me know whom should be included.

Paul Downey Coordinator,Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 pjdowney@fcps.edu

From: Adam
Sent: Wednesday, April 8, 2020 11:12 AM
To: Downey Paul Legidowney@fcps.edu>: Scott

Sent: Wednesday, April 8, 2020 11:12 AM

To: Downey, Paul J. <pjdowney@fcps.edu>; Scott

Cc: Pratt, Michelle <mrpratt@fcps.edu>; Luftglass, Maribeth <meluftglass@fcps.edu>

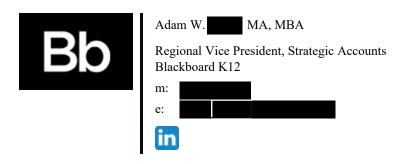
Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Hi Paul,

We are available at these times below, please let us know what works for you. We will try and get the person who drafted the amendment to join us to answer any specific question you may have about the document.

12 - 12:30pm EST 2 - 3:30pm EST After 4pm EST

Best, Adam



From: "Downey, Paul J." <pjdowney@fcps.edu>
Date: Wednesday, April 8, 2020 at 9:35 AM

To: Adam Scott

Cc: "Pratt, Michelle" < mrpratt@fcps.edu >, "Luftglass, Maribeth" < meluftglass@fcps.edu >

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Adam and Scott,

FCPS would like to further discuss the quote with both of you and will need to do this afternoon. Let me know what time works and I will arrange the call.

Paul Downey Coordinator, Application Support Fairfax County Public Schools

From: Adam

**Sent:** Monday, April 6, 2020 6:58 PM

**To:** Downey, Paul J. <<u>pidowney@fcps.edu</u>>; Welsh, Jean <<u>irwelsh@fcps.edu</u>>; Jewell, Tracey D.

<<u>TDJewell@fcps.edu</u>>

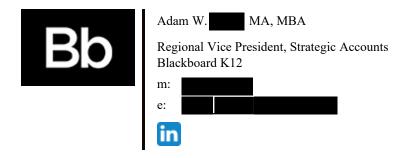
Cc: Scott

**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Paul and Jean,

As promised, I have attached a revised version of our amendment. Please review at your convenience and let me know when would be a good time to discuss.

Best, Adam



From: Adam <

**Date:** Monday, April 6, 2020 at 5:04 PM

To: "Downey, Paul J." <pidowney@fcps.edu>, "Welsh, Jean" <irwelsh@fcps.edu>, "Jewell,

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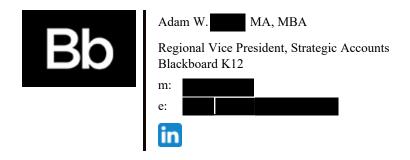
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**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

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## Best, Adam



From: Adam <

**Date:** Monday, April 6, 2020 at 4:51 PM

To: "Downey, Paul J." <pjdowney@fcps.edu>, "Welsh, Jean" <jrwelsh@fcps.edu>, "Jewell,

Tracey D." < TDJewell@fcps.edu>

Cc: Scott

Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification

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**Date:** Friday, April 3, 2020 at 4:35 PM

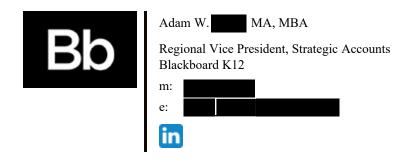
To: "Downey, Paul J." <pjdowney@fcps.edu>

**Cc:** Scott "Welsh, Jean" < <u>jrwelsh@fcps.edu</u>>, "Jewell,

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**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

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From: "Downey, Paul J." <pidowney@fcps.edu>

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Adam,

We appreciate your understanding. Would you be able to formalize this quote so we can better review, and if needed, we can get the appropriate parties together on each side to review any questions?

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pidowney@fcps.edu">pidowney@fcps.edu</a>

From: Adam <

**Sent:** Friday, April 3, 2020 3:01 PM

To: Downey, Paul J. cjrwelsh@fcps.edu

Cc: Scott

**Subject:** [External] RE: Blackboard Collaborate Pricing and Clarification

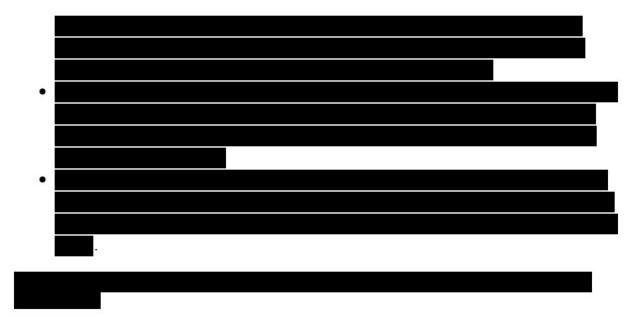
**Importance:** High

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We continue to think of ways we can provide support for this important cause. We had an additional thought about handling the situation and have come up with a simple model as follows:

•



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Best, Adam



From: Adam

**Date:** Tuesday, March 31, 2020 at 2:07 PM

To: "Downey, Paul J." <pidowney@fcps.edu>, "Welsh, Jean" <irwelsh@fcps.edu>

Subject: Collab Ultra Pricing Quote

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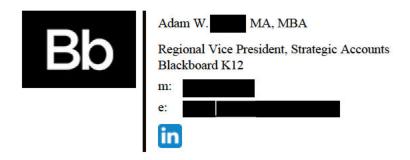
Thank you for your time this afternoon. As promised, I am sending over the budgetary pricing we discussed and will be following up with a formal quote as soon as possible. Please give

me a call this afternoon if you have any questions, otherwise let's talk first thing in the morning.



\*Please note this pricing only applies to Blackboard Collaborate Ultra

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From: <u>Jewell, Tracey D.</u>

To: Welsh, Jean; Calderon, Allison H.; Luftqlass, Maribeth; Downey, Paul J.

Cc: Pratt, Michelle; Siegl, Jim F.

Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Date: Wednesday, April 8, 2020 12:13:54 PM

Attachments: <u>image002.png</u>

imaqe004.pnq imaqe006.pnq imaqe008.pnq imaqe010.pnq imaqe012.pnq imaqe014.pnq



From: Welsh, Jean <jrwelsh@fcps.edu> Sent: Wednesday, April 8, 2020 12:11 PM

To: Calderon, Allison H. <AHCalderon@fcps.edu>; Luftglass, Maribeth <meluftglass@fcps.edu>;

Downey, Paul J. <pjdowney@fcps.edu>; Jewell, Tracey D. <TDJewell@fcps.edu>

**Cc:** Pratt, Michelle <mrpratt@fcps.edu>; Siegl, Jim F. <jfsiegl1@fcps.edu> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Original per user price:



Jean Welsh
Fairfax County Public Schools
Project Manager, Contract /E-rate
IT Program Mgmt and Planning
Office 703-503-7645
Mobile 571-345-8864

From: Calderon, Allison H. <<u>AHCalderon@fcps.edu</u>>

Sent: Wednesday, April 8, 2020 12:04 PM

To: Luftglass, Maribeth < meluftglass@fcps.edu >; Downey, Paul J. < pidowney@fcps.edu >; Jewell,

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Cc: Pratt, Michelle < mrpratt@fcps.edu >; Siegl, Jim F. < ifsiegl1@fcps.edu >

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

The issue is functionality for Online campus.

**From:** Luftglass, Maribeth < meluftglass@fcps.edu >

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Let's stick with the call. They would probably record the collaborate session.

Thanks, Maribeth

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Sent: Wednesday, April 8, 2020 11:41 AM

To: Luftglass, Maribeth <meluftglass@fcps.edu>; Jewell, Tracey D. <TDJewell@fcps.edu>; Calderon,

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**Cc:** Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>ifsiegl1@fcps.edu</u>> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

I believe the phone bridge will announce how many callers are in when a caller enters, so they may be aware of additional callers.

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 pidowney@fcps.edu

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Cc: Downey, Paul J. spidowney@fcps.edu; Pratt, Michelle <mrpratt@fcps.edu</pre>; Siegl, Jim F.

### <ifsiegl1@fcps.edu>

Subject: FW: [External] RE: Blackboard Collaborate Pricing and Clarification

Should we do a phone call so others can participate more easily?

From: Adam [mailto:adam blackboard.com Sent: Wednesday, April 8, 2020 11:34 AM **To:** Downey, Paul J. <pidowney@fcps.edu>; Scott <scott. Cc: Pratt, Michelle <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>; Luftglass, Maribeth <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>>; Luftglass, Maribeth <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>; Luftglass, Maribeth <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>>; Luftglass, Maribeth <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>; Luftglass, Maribeth <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>; Luftglass, Maribeth <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>; Luftglass, Maribeth <a hre **Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification Paul, and myself will be joining. We are hoping to use Collab for this meeting Scott and I've set up a session (link below). Will this work for you? Meeting Link: Best, Adam MA, MBA Adam W. Regional Vice President, Strategic Accounts Blackboard K12

From: "Downey, Paul J." <pjdowney@fcps.edu>
Date: Wednesday, April 8, 2020 at 10:15 AM

To: Adam Scott

**Cc:** "Pratt, Michelle" < <a href="mailto:mrpratt@fcps.edu">mrpratt@fcps.edu</a>>, "Luftglass, Maribeth" < <a href="mailto:meluftglass@fcps.edu">meluftglass@fcps.edu</a>>

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

12-12:30 will work. Let me know whom should be included.

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pidowney@fcps.edu">pidowney@fcps.edu</a>

From: Adam

Sent: Wednesday, April 8, 2020 11:12 AM

**To:** Downey, Paul J. <<u>pjdowney@fcps.edu</u>>; Scott

Cc: Pratt, Michelle <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>; Luftglass, Maribeth <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>>; Luftglass, Maribeth <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>; Luftglass, Maribeth <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>>; Luftglass, Maribeth <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>; Luftglass, Maribeth <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>; Luftglass, Maribeth <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>; Luftglass, Maribeth <a hre

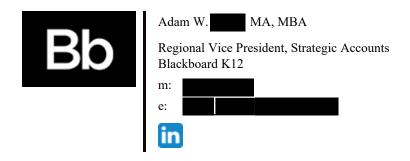
**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Hi Paul,

We are available at these times below, please let us know what works for you. We will try and get the person who drafted the amendment to join us to answer any specific question you may have about the document.

12 - 12:30pm EST 2 - 3:30pm EST After 4pm EST

Best, Adam



From: "Downey, Paul J." <pjdowney@fcps.edu>

Date: Wednesday, April 8, 2020 at 9:35 AM

To: Adam Scott

**Cc:** "Pratt, Michelle" < <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>>, "Luftglass, Maribeth" < <a href="meluftglass@fcps.edu">meluftglass@fcps.edu</a>>

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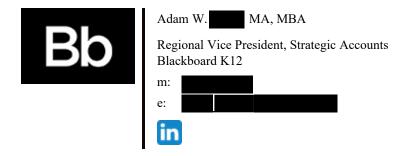
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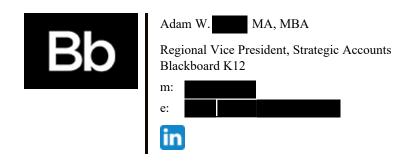
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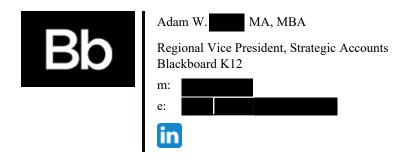
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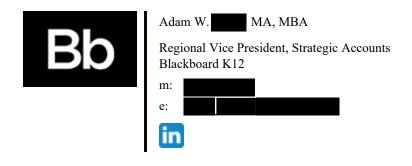
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**Date:** Friday, April 3, 2020 at 4:00 PM

To: Adam

Cc: Scott

"Welsh, Jean" < <i style="text-align: right;">irwelsh@fcps.edu

To: Adam

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Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

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; Welsh, Jean <<a href="mailto:riwelsh@fcps.edu">rwelsh@fcps.edu</a>>

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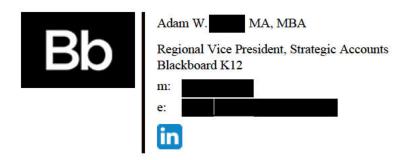
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Subject: Collab Ultra Pricing Quote

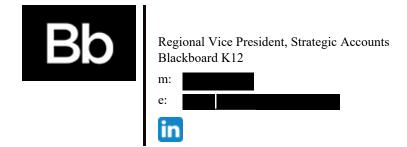
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Best, Adam



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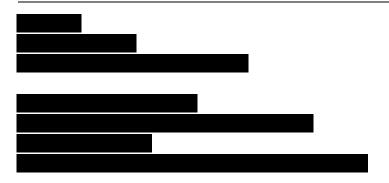
Cc: Pratt, Michelle; Siegl, Jim F.

Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Date: Wednesday, April 8, 2020 12:11:57 PM

Attachments: image002.png

image004.png image006.png image008.png image010.png image012.png image014.png



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Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 pjdowney@fcps.edu

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**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Let's stick with the call. They would probably record the collaborate session.

Thanks, Maribeth

From: Downey, Paul J.

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Sent: Wednesday, April 8, 2020 11:34 AM

**To:** Downey, Paul J. <<u>pjdowney@fcps.edu</u>>; Scott

**Cc:** Pratt, Michelle < <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>>; Luftglass, Maribeth < <a href="meluftglass@fcps.edu">meluftglass@fcps.edu</a>>

**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Paul,

Scott Bill and myself will be joining. We are hoping to use Collab for this meeting and I've set up a session (link below). Will this work for you?

Meeting Link

Best, Adam



Adam W. MA, MBA

Regional Vice President, Strategic Accounts
Blackboard K12

m:
e:

From: "Downey, Paul J." <pidowney@fcps.edu>
Date: Wednesday, April 8, 2020 at 10:15 AM

To: Adam Scott

Cc: "Pratt, Michelle" <mrpratt@fcps.edu>, "Luftglass, Maribeth" <meluftglass@fcps.edu>

Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

12-12:30 will work. Let me know whom should be included.

Paul Downey Coordinator, Application Support Fairfax County Public Schools

Office 703-503-6040 Mobile: 703-909-8787 pidowney@fcps.edu

From: Adam < Sent: Wednesday, April 8, 2020 11:12 AM

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Cc: Pratt, Michelle < mrpratt@fcps.edu >; Luftglass, Maribeth < meluftglass@fcps.edu >

Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification

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We are available at these times below, please let us know what works for you. We will try and get the person who drafted the amendment to join us to answer any specific question you may have about the document.

12 - 12:30pm EST 2 - 3:30pm EST After 4pm EST

Best, Adam

Adam W. MA, MBA



Regional Vice President, Strategic Accounts Blackboard K12



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Date: Wednesday, April 8, 2020 at 9:35 AM

To: Adam Scott

Cc: "Pratt, Michelle" < <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>>, "Luftglass, Maribeth" < <a href="meluftglass@fcps.edu">meluftglass@fcps.edu</a>>

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Adam and Scott,

FCPS would like to further discuss the quote with both of you and will need to do this afternoon. Let me know what time works and I will arrange the call.

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From: Adam <adam. blackboard.com>

**Sent:** Monday, April 6, 2020 6:58 PM

<TDJewell@fcps.edu>

**Cc:** Scott < scott. blackboard.com>

Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification

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Regional Vice President, Strategic Accounts Blackboard K12

m: e:



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**Date:** Monday, April 6, 2020 at 5:04 PM

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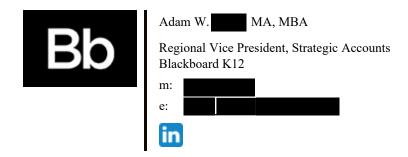
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**Date:** Monday, April 6, 2020 at 4:51 PM

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Regional Vice President, Strategic Accounts Blackboard K12

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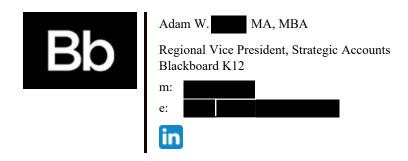
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**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

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Date: Friday, April 3, 2020 at 4:00 PM

Tracey D." < TDJewell@fcps.edu>

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

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Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pidowney@fcps.edu">pidowney@fcps.edu</a>

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To: Downey, Paul J. pidowney@fcps.edu>; Welsh, Jean jrwelsh@fcps.edu>

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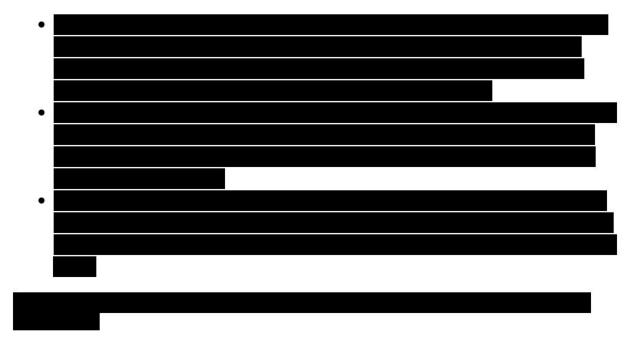
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Importance: High

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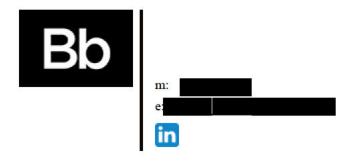


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Regional Vice President, Strategic Accounts
Blackboard K12



From: Adam

Date: Tuesday, March 31, 2020 at 2:07 PM

To: "Downey, Paul J." <pidowney@fcps.edu>, "Welsh, Jean" <jrwelsh@fcps.edu>

Subject: Collab Ultra Pricing Quote

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Thank you for your time this afternoon. As promised, I am sending over the budgetary pricing we discussed and will be following up with a formal quote as soon as possible. Please give me a call this afternoon if you have any questions, otherwise let's talk first thing in the morning.



\*Please note this pricing only applies to Blackboard Collaborate Ultra

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From: Yocom, Julie A

To: <u>Luftglass, Maribeth; Jewell, Tracey D.; DIT SMT</u>

Subject: Re: DRAFT Message for parents

Date: Wednesday, April 8, 2020 12:11:52 PM

I'm not sure where the statement belongs, perhaps as a bullet at the bottom of the letter and on the password management page? I've added the statement in bold to my communication to parents and now I'm not getting frustrated responses coming back to me.

I received the "wait 20 minutes" from Kim Lacy. It is not stated anywhere on the password management web page that 20 minutes, or any amount of time, is required prior to logging in again after changing the password, but the added time and statement seems to solve parent frustration and avoids extra communication.

From: Luftglass, Maribeth <meluftglass@fcps.edu>

Sent: Wednesday, April 8, 2020 11:32 AM

To: Yocom, Julie A <jayocom@fcps.edu>; Jewell, Tracey D. <TDJewell@fcps.edu>; DIT SMT

<DIT\_SMT@fcps.edu>

**Subject:** RE: DRAFT Message for parents

Where are you suggesting adding that statement? Perhaps it belongs on the Parent Help Page.

Thanks, Maribeth

From: Yocom, Julie A

Sent: Wednesday, April 8, 2020 10:50 AM

To: Jewell, Tracey D. <TDJewell@fcps.edu>; Luftglass, Maribeth <meluftglass@fcps.edu>; DIT SMT

<DIT SMT@fcps.edu>

Subject: Re: DRAFT Message for parents

Could we please add:

Please allow 20 minutes after processing your password change before trying to login with your new password.

Thanks, Julie

From: Jewell, Tracey D. < TDJewell@fcps.edu> Sent: Wednesday, April 8, 2020 10:46 AM

To: Luftglass, Maribeth < meluftglass@fcps.edu >; DIT SMT < DIT SMT@fcps.edu >

**Subject:** RE: DRAFT Message for parents

That's our message from last week, so it's good for me!

**From:** Luftglass, Maribeth < meluftglass@fcps.edu >

Sent: Wednesday, April 8, 2020 10:43 AM

**To:** DIT SMT < <u>DIT SMT@fcps.edu</u>>

**Subject:** FW: DRAFT Message for parents

Please review. Thanks.

**From:** Torre, John

Sent: Wednesday, April 8, 2020 10:40 AM

**To:** Cabinet (Superintendent) < <u>CabinetSuperintendent@fcps.edu</u>>; Luftglass, Maribeth

<meluftglass@fcps.edu>; Presidio, Sloan <<u>sipresidio@fcps.edu</u>>

**Cc:** Thomas, Kathleen < <a href="mailto:knthomas@fcps.edu">knthomas@fcps.edu</a>>

**Subject:** DRAFT Message for parents

Hoping to send the message below to all parents today or tomorrow. Let me know if you have any edits.

Dear FCPS Parents and Guardians.

We are excited to have you on-board with us as we embark on our Distance Learning journey. Here are a few important reminders about accessing FCPS resources online:

- Remember that your school remains your primary point of contact during this time.
- Resources for your child are being posted in FCPS 24-7 Blackboard. Your child will access Blackboard via their normal log-in.
- Parents can also access resources in Blackboard, using their ParentView log-in (also known as your SIS Parent account).
- If you need help with accessing Blackboard ParentView, please visit the <u>Parent Help page</u> on our website.
- Inside of FCPS 24-7 Blackboard, there are many tech support resources available to you and your student. Follow these steps to find them:
  - 1. Navigate to the "My FCPS" tab at the top
  - 2. Under the Continuity of Learning panel in the upper left, select either "Elementary Resources" or "Middle and High School Resources."
  - 3. On the next screen, you will see links in the left-hand side bar. Scroll all the way down to "Support Resources" and select that link.
  - 4. The Support Resources screen provides several help guides for FCPS online resources.
- If, after reviewing the help resources, you need technical assistance with your parent account, please request assistance here: <u>Support Request</u>
- If you are seeking technology assistance on behalf of your student with their online access or with their FCPS device, please begin by reaching out to your student's teacher. If the teacher

- determines that the issue requires tech support, the teacher can enter a support request ticket on that student's behalf.
- Please note that our technology support teams are experiencing higher than normal volume during this distance learning transition. As a result, it may take a minimum of 24 hours for a response to your inquiry.

Again, we thank you for your patience and your partnership as we transition to a virtual learning environment.

Fairfax County Public Schools

From: Welsh, Jean

To: Calderon, Allison H.; Luftglass, Maribeth; Downey, Paul J.; Jewell, Tracey D.

Cc: Pratt, Michelle; Siegl, Jim F.

Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

Date: Wednesday, April 8, 2020 12:10:33 PM

Attachments: <u>image002.png</u>

imaqe004.pnq imaqe006.pnq imaqe008.pnq imaqe010.pnq imaqe012.pnq imaqe014.pnq

## Original per user price:



Jean Welsh
Fairfax County Public Schools
Project Manager, Contract /E-rate
IT Program Mgmt and Planning
Office 703-503-7645
Mobile 571-345-8864

From: Calderon, Allison H. <AHCalderon@fcps.edu>

Sent: Wednesday, April 8, 2020 12:04 PM

To: Luftglass, Maribeth <meluftglass@fcps.edu>; Downey, Paul J. <pjdowney@fcps.edu>; Jewell,

Tracey D. <TDJewell@fcps.edu>; Welsh, Jean <jrwelsh@fcps.edu>

**Cc:** Pratt, Michelle <mrpratt@fcps.edu>; Siegl, Jim F. <jfsiegl1@fcps.edu> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

The issue is functionality for Online campus.

From: Luftglass, Maribeth < meluftglass@fcps.edu>

Sent: Wednesday, April 8, 2020 11:55 AM

To: Downey, Paul J. pidowney@fcps.edu; Jewell, Tracey D. <<pre>TDJewell@fcps.edu; Calderon,

Allison H. <a href="mailto:AHCalderon@fcps.edu">AHCalderon@fcps.edu</a>; Welsh, Jean <a href="mailto:jrwelsh@fcps.edu">jrwelsh@fcps.edu</a></a>
<a href="mailto:Cc:Pratt">Cc: Pratt, Michelle <a href="mailto:mrpratt@fcps.edu">mrpratt@fcps.edu</a>>; Siegl, Jim F. <a href="mailto:jrwelsh@fcps.edu">jrwelsh@fcps.edu</a>>
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<a href="mailto:Cc: Pratt">Cc: Pratt, Michelle <a href="mailto:mrpratt@fcps.edu">mrpratt@fcps.edu</a>>; Siegl, Jim F. <a href="mailto:jfsiegl1@fcps.edu">jfsiegl1@fcps.edu</a>>
<a href="mailto:Subject">Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification</a>

Let's stick with the call. They would probably record the collaborate session. Thanks,

Maribeth

From: Downey, Paul J.

Sent: Wednesday, April 8, 2020 11:41 AM

To: Luftglass, Maribeth < meluftglass@fcps.edu >; Jewell, Tracey D. < TDJewell@fcps.edu >; Calderon,

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<a href="mailto:Cc:Pratt">Cc: Pratt, Michelle <a href="mailto:Mrcps.edu">mrpratt@fcps.edu</a>>; Siegl, Jim F. <a href="mailto:Irwelsh@fcps.edu">Irwelsh@fcps.edu</a></a>
<a href="mailto:Subject:Blackboard">Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification</a>

I believe the phone bridge will announce how many callers are in when a caller enters, so they may be aware of additional callers.

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pidowney@fcps.edu">pidowney@fcps.edu</a>

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Subject: FW: [External] RE: Blackboard Collaborate Pricing and Clarification

Should we do a phone call so others can participate more easily?

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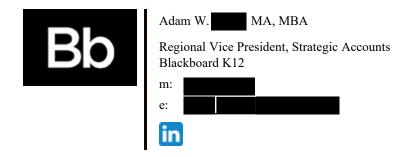
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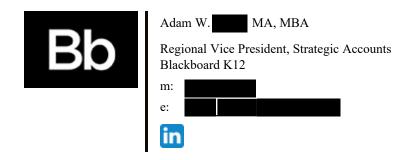
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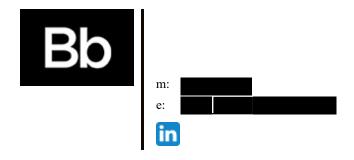
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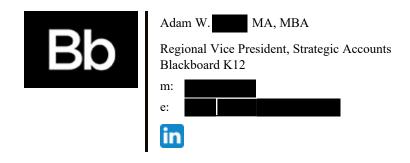
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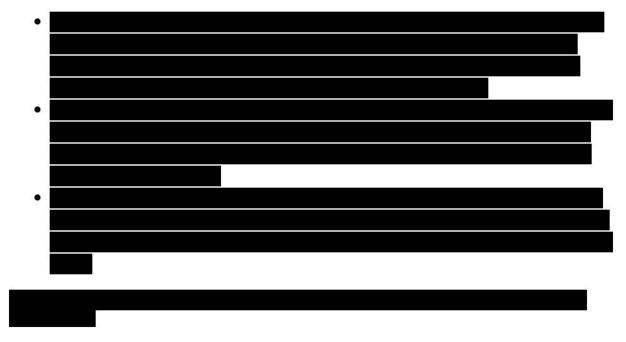
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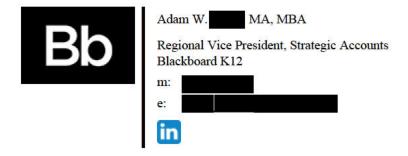
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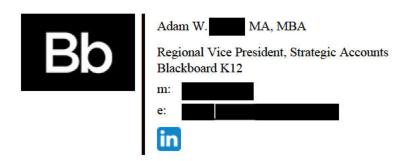
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# Best, Adam



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From: <u>Calderon, Allison H.</u>

To: <u>Luftglass, Maribeth; Downey, Paul J.</u>; <u>Jewell, Tracey D.</u>; <u>Welsh, Jean</u>

Cc: Pratt, Michelle; Siegl, Jim F.

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

**Date:** Wednesday, April 8, 2020 12:03:57 PM

Attachments: <u>image002.png</u>

image004.png image006.png image010.png image011.png image014.png

The issue is functionality for Online campus.

**From:** Luftglass, Maribeth <meluftglass@fcps.edu>

Sent: Wednesday, April 8, 2020 11:55 AM

**To:** Downey, Paul J. <pjdowney@fcps.edu>; Jewell, Tracey D. <TDJewell@fcps.edu>; Calderon,

Allison H. <AHCalderon@fcps.edu>; Welsh, Jean <jrwelsh@fcps.edu>
Cc: Pratt, Michelle <mrpratt@fcps.edu>; Siegl, Jim F. <jfsiegl1@fcps.edu>
Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

From: Luftglass, Maribeth

Sent: Wednesday, April 8, 2020 11:43 AM

**To:** Downey, Paul J. <<u>pjdowney@fcps.edu</u>>; Jewell, Tracey D. <<u>TDJewell@fcps.edu</u>>; Calderon,

Allison H. <<u>AHCalderon@fcps.edu</u>>; Welsh, Jean <<u>jrwelsh@fcps.edu</u>> **Cc:** Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>jfsiegl1@fcps.edu</u>> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

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Thanks, Maribeth

From: Downey, Paul J.

Sent: Wednesday, April 8, 2020 11:41 AM

To: Luftglass, Maribeth <<u>meluftglass@fcps.edu</u>>; Jewell, Tracey D. <<u>TDJewell@fcps.edu</u>>; Calderon,

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**Cc:** Pratt, Michelle <<u>mrpratt@fcps.edu</u>>; Siegl, Jim F. <<u>ifsiegl1@fcps.edu</u>> **Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

I believe the phone bridge will announce how many callers are in when a caller enters, so they may be aware of additional callers.

Office 703-503-6040 Mobile: 703-909-8787 pjdowney@fcps.edu

**From:** Luftglass, Maribeth < meluftglass@fcps.edu >

Sent: Wednesday, April 8, 2020 11:37 AM

**To:** Jewell, Tracey D. < <u>TDJewell@fcps.edu</u>>; Calderon, Allison H. < <u>AHCalderon@fcps.edu</u>>; Welsh,

Jean <<u>irwelsh@fcps.edu</u>>

 $\textbf{Cc:} \ \ \text{Downey, Paul J.} < \underline{\text{pjdowney@fcps.edu}} >; \ \text{Pratt, Michelle} < \underline{\text{mrpratt@fcps.edu}} >; \ \text{Siegl, Jim F.}$ 

<<u>ifsiegl1@fcps.edu</u>>

**Subject:** FW: [External] RE: Blackboard Collaborate Pricing and Clarification

Should we do a phone call so others can participate more easily?

From: Adam					
<b>Sent:</b> Wednesday, Ap	Sent: Wednesday, April 8, 2020 11:34 AM				
<b>To:</b> Downey, Paul J. < <u>pjdowney@fcps.edu</u> >; Scott					
<b>Cc:</b> Pratt, Michelle < <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a> >; Luftglass, Maribeth < <a href="meluftglass@fcps.edu">meluftglass@fcps.edu</a> >					
Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification					
Paul,					
Scott Bill and myself will be joining. We are hoping to use Collab for this meeting and I've set up a session (link below). Will this work for you?					
Meeting Link:					
Best, Adam					
	Adam W. MA, MBA				
Bb	Regional Vice President, Strategic Accounts Blackboard K12				
	m:				
	e:				

From: "Downey, Paul J." <pjdowney@fcps.edu>

Date: Wednesday, April 8, 2020 at 10:15 AM

in

To: Adam Scott

**Cc:** "Pratt, Michelle" < <a href="mailto:mrpratt@fcps.edu">mrpratt@fcps.edu</a>>, "Luftglass, Maribeth" < <a href="mailto:meluftglass@fcps.edu">meluftglass@fcps.edu</a>>

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

12-12:30 will work. Let me know whom should be included.

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 pidowney@fcps.edu

From: Adam

Sent: Wednesday, April 8, 2020 11:12 AM

**To:** Downey, Paul J. <<u>pjdowney@fcps.edu</u>>; Scott

**Cc:** Pratt, Michelle < <u>mrpratt@fcps.edu</u>>; Luftglass, Maribeth < <u>meluftglass@fcps.edu</u>>

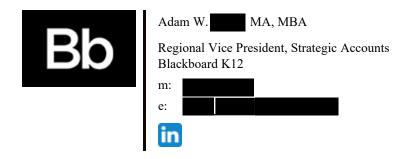
**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Hi Paul,

We are available at these times below, please let us know what works for you. We will try and get the person who drafted the amendment to join us to answer any specific question you may have about the document.

12 - 12:30pm EST 2 - 3:30pm EST After 4pm EST

Best, Adam



From: "Downey, Paul J." <pjdowney@fcps.edu>

Date: Wednesday, April 8, 2020 at 9:35 AM

To: Adam Scott

Cc: "Pratt, Michelle" < mrpratt@fcps.edu >, "Luftglass, Maribeth" < meluftglass@fcps.edu >

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

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From: Adam <

**Sent:** Monday, April 6, 2020 6:58 PM

**To:** Downey, Paul J. <<u>pidowney@fcps.edu</u>>; Welsh, Jean <<u>irwelsh@fcps.edu</u>>; Jewell, Tracey D.

<<u>TDJewell@fcps.edu</u>>

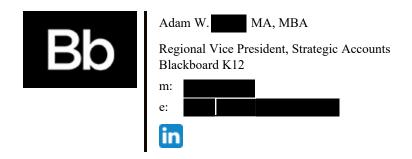
Cc: Scott

**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

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## Best, Adam



From: Adam < <u>com</u>>

**Date:** Monday, April 6, 2020 at 5:04 PM

To: "Downey, Paul J." <pidowney@fcps.edu>, "Welsh, Jean" <irwelsh@fcps.edu>, "Jewell,

Tracey D." <TDJewell@fcps.edu>

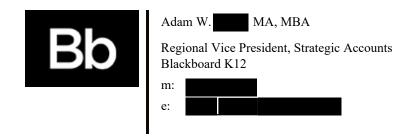
Cc: Scott

**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Paul and Jean,

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#### Best, Adam





From: Adam

**Date:** Monday, April 6, 2020 at 4:51 PM

To: "Downey, Paul J." <pidowney@fcps.edu>, "Welsh, Jean" <<u>irwelsh@fcps.edu</u>>, "Jewell,

Tracey D." < TDJewell@fcps.edu>

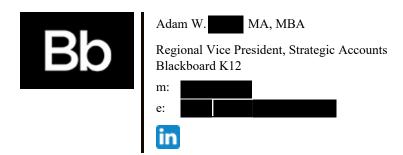
Cc: Scott

**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

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Best, Adam



From: Adam

Date: Friday, April 3, 2020 at 4:35 PM

To: "Downey, Paul J." <pidowney@fcps.edu>

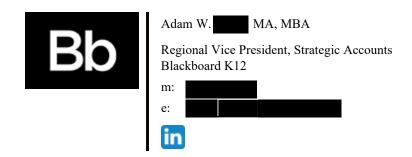
**Cc:** Scott "Welsh, Jean" < <u>jrwelsh@fcps.edu</u>>, "Jewell,

Tracey D." < TDJewell@fcps.edu>

**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Thanks Paul. We will be get to work on a quote immediately and are happy to jump on the phone over the weekend if necessary.

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From: "Downey, Paul J." <pjdowney@fcps.edu></pjdowney@fcps.edu>					
Date: Friday, Ap	ril 3, 2020 at 4:	00 PM			
To: Adam					
Cc: Scott			"Welsh, Jean" < <u>irwelsh@fcps.edu</u> >, "Jewell,		
Tracey D." < TDJ	ewell@fcps.edu	>			
Subject: RE: [Ex	ternal] RE: Black	kboard Collaborat	e Pricing and Clarification		
A 1					

Adam,

We appreciate your understanding. Would you be able to formalize this quote so we can better review, and if needed, we can get the appropriate parties together on each side to review any questions?

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pidowney@fcps.edu">pidowney@fcps.edu</a>

From: Adam

**Sent:** Friday, April 3, 2020 3:01 PM

**To:** Downey, Paul J. <<u>pidowney@fcps.edu</u>>; Welsh, Jean <<u>irwelsh@fcps.edu</u>>

Cc: Scott

**Subject:** [External] RE: Blackboard Collaborate Pricing and Clarification

Importance: High

Dear Paul and Jean,

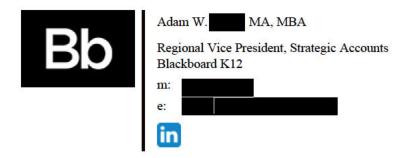
Continuity of education is the critical priority for Blackboard in partnering with Fairfax County Public Schools. Many of our employees' kids are students in the district and we want to do everything we can to work with you during these difficult and uncertain times, as we are with all our clients globally.

We continue to think of ways we can provide support for this important cause. We had an additional thought about handling the situation and have come up with a simple model as follows:

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•	
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I hope it is clear from our thinking above that we are bending over backwards to support FCPS. The economics above are designed to cover our costs under a high utilization scenario only. As we have indicated previously, your stated interpretation of the "teacher/administrators" language in your contract is not reasonable, as it would simply read any limitation out of the contract. Obviously, under your interpretation a thousand admins could initiate hundreds or thousands of sessions each. This was never the intent of the either party nor is it a reasonable interpretation. That said, we have no desire to act on such a breach, and we are solely focused on coming up with a compromise that protects us against potentially enormous costs in a worst-case scenario while supporting FCPS under much more likely scenarios. Our Chief Legal Officer has volunteered to get on the phone with your counsel if helpful, at any time.

### Best, Adam



From: Adam

**Date:** Tuesday, March 31, 2020 at 2:07 PM

To: "Downey, Paul J." <pidowney@fcps.edu>, "Welsh, Jean" <irwelsh@fcps.edu>

Subject: Collab Ultra Pricing Quote

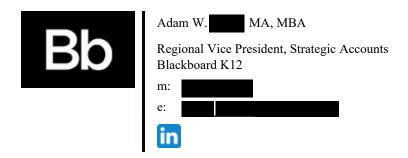
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To: <u>Downey, Paul J.</u>; <u>Jewell, Tracey D.</u>; <u>Calderon, Allison H.</u>; <u>Welsh, Jean</u>

Cc: Pratt, Michelle; Siegl, Jim F.

Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

**Date:** Wednesday, April 8, 2020 11:56:00 AM

Attachments: <u>image002.png</u>

image004.png image006.png image008.png image010.png image012.png image014.png

From: Luftglass, Maribeth

Sent: Wednesday, April 8, 2020 11:43 AM

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Cc: Pratt, Michelle <mrpratt@fcps.edu>; Siegl, Jim F. <jfsiegl1@fcps.edu>
Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification

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Sent: Wednesday, April 8, 2020 11:41 AM

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Sent: Wednesday, April 8, 2020 11:37 AM

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**Subject:** FW: [External] RE: Blackboard Collaborate Pricing and Clarification

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Sent: Wednesday, April 8, 2020 11:34 AM  To: Downey, Paul J. <pre>pidowney@fcps.edu</pre> ; Scott
Cc: Pratt, Michelle < <u>mrpratt@fcps.edu</u> >; Luftglass, Maribeth < <u>meluftglass@fcps.edu</u> >
Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification
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Meeting Link:
Best, Adam
Audili
Adam W. MA, MBA
Regional Vice President, Strategic Accounts
Blackboard K12
m:
<u>in</u>
•
From: "Downey, Paul J." <pjdowney@fcps.edu></pjdowney@fcps.edu>
Date: Wednesday, April 8, 2020 at 10:15 AM
To: Adam Scott
Cc: "Pratt, Michelle" < mrpratt@fcps.edu >, "Luftglass, Maribeth" < meluftglass@fcps.edu >
Subject: RE: [External] RE: Blackboard Collaborate Pricing and Clarification
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Paul Downey Coordinator, Application Support Fairfax County Public Schools  Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pidowney@fcps.edu">pidowney@fcps.edu</a>
office 703-303-0040 Mobile. 703-303-8787 pjaowneyl@reps.edu
From: Adam
Sent: Wednesday, April 8, 2020 11:12 AM
<b>To:</b> Downey, Paul J. < <u>pidowney@fcps.edu</u> >; Scott
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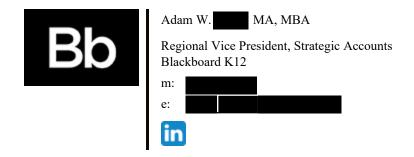
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To: Adam Scott

**Cc:** "Pratt, Michelle" < <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>>, "Luftglass, Maribeth" < <a href="meluftglass@fcps.edu">meluftglass@fcps.edu</a>>

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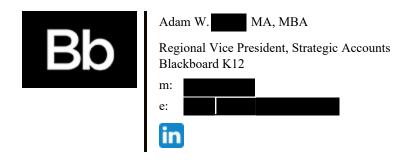
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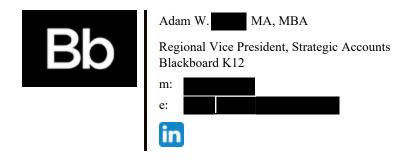
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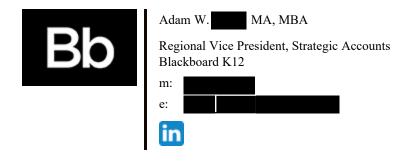
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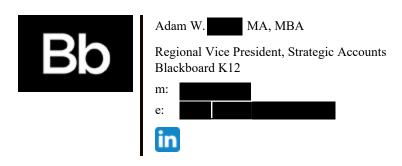
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"Welsh, Jean" <jrwelsh@fcps.edu>, "Jewell,
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To: Adam

Cc: Scott

"Welsh, Jean" <jrwelsh@fcps.edu>, "Jewell,
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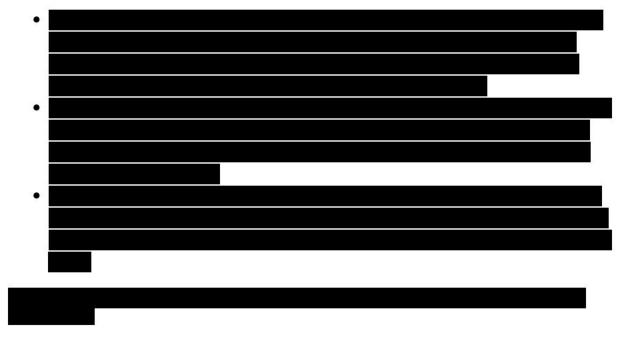
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From: Adam

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Subject: Collab Ultra Pricing Quote

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Best, Adam





Regional Vice President, Strategic Accounts Blackboard K12



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To: <u>Downey, Paul J.</u>; <u>Jewell, Tracey D.</u>; <u>Calderon, Allison H.</u>; <u>Welsh, Jean</u>

Cc: Pratt, Michelle; Siegl, Jim F.

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

**Date:** Wednesday, April 8, 2020 11:44:00 AM

Attachments: <u>image002.png</u>

image004.png image006.png image008.png image010.png image012.png image014.png

Let's stick with the call. They would probably record the collaborate session.

Thanks, Maribeth

From: Downey, Paul J.

Sent: Wednesday, April 8, 2020 11:41 AM

**To:** Luftglass, Maribeth <meluftglass@fcps.edu>; Jewell, Tracey D. <TDJewell@fcps.edu>; Calderon,

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Blackboard K12

m:
e:

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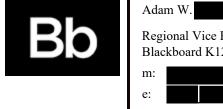
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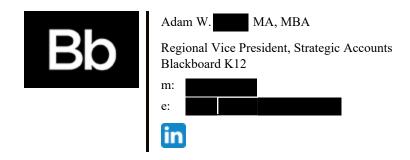
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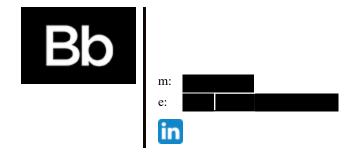
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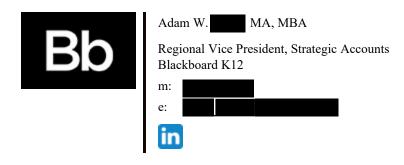
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Office 703-503-6040 Mobile: 703-909-8787 pjdowney@fcps.edu

From: Adam

Sent: Friday, April 3, 2020 3:01 PM

To: Downey, Paul J. pidowney@fcps.edu>; Welsh, Jean jrwelsh@fcps.edu>

Cc: Scott

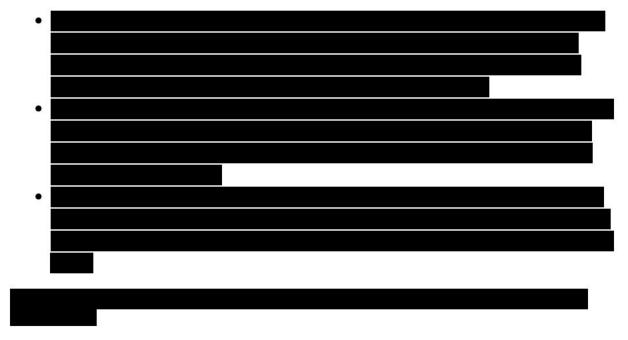
**Subject:** [External] RE: Blackboard Collaborate Pricing and Clarification

Importance: High

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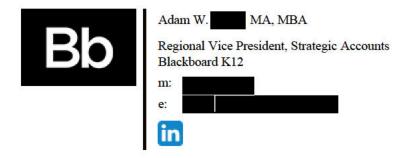
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Subject: Collab Ultra Pricing Quote

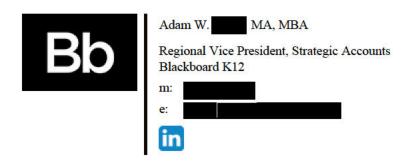
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**Date:** Wednesday, April 8, 2020 11:41:27 AM

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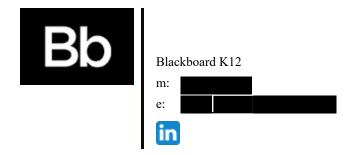
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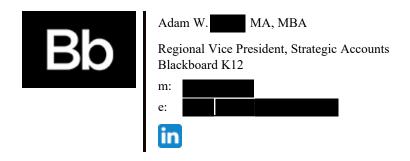
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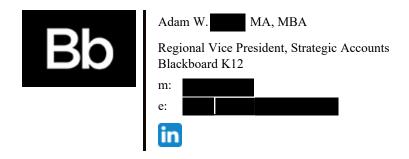
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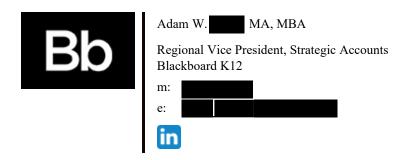
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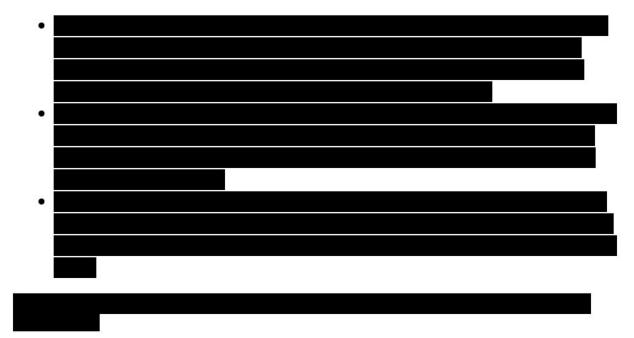
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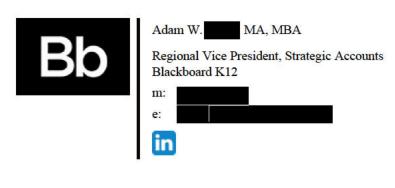
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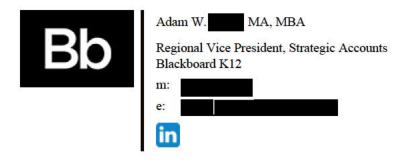
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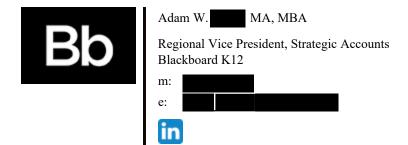
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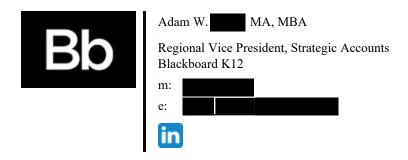
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FCPS would like to further discuss the quote with both of you and will need to do this afternoon. Let me know what time works and I will arrange the call.

Paul Downey Coordinator, Application Support Fairfax County Public Schools

**Sent:** Monday, April 6, 2020 6:58 PM

**To:** Downey, Paul J. <<u>pidowney@fcps.edu</u>>; Welsh, Jean <<u>irwelsh@fcps.edu</u>>; Jewell, Tracey D.

<TDJewell@fcps.edu>

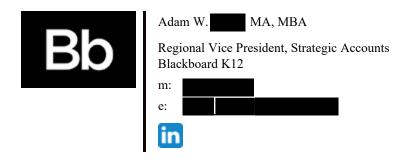
Cc: Scott

**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

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As promised, I have attached a revised version of our amendment. Please review at your convenience and let me know when would be a good time to discuss.

## Best, Adam



From: Adam

**Date:** Monday, April 6, 2020 at 5:04 PM

To: "Downey, Paul J." <pidowney@fcps.edu>, "Welsh, Jean" <<u>irwelsh@fcps.edu</u>>, "Jewell,

Tracey D." < TDJewell@fcps.edu >

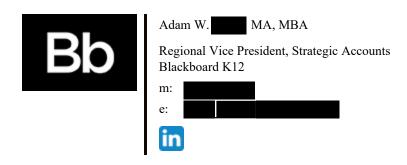
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**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

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Date: Monday, April 6, 2020 at 4:51 PM

To: "Downey, Paul J." <pidowney@fcps.edu>, "Welsh, Jean" <<u>irwelsh@fcps.edu</u>>, "Jewell,

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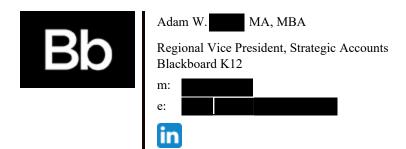
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Date: Friday, April 3, 2020 at 4:35 PM

To: "Downey, Paul J." <pidowney@fcps.edu>

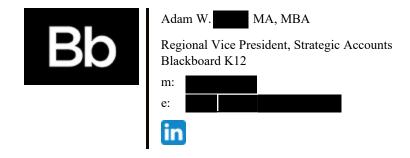
**Cc:** Scott "Welsh, Jean" < <u>jrwelsh@fcps.edu</u>>, "Jewell,

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**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Thanks Paul. We will be get to work on a quote immediately and are happy to jump on the phone over the weekend if necessary.

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From: "Downey, Paul J." <pjdowney@fcps.edu>

Date: Friday, April 3, 2020 at 4:00 PM

To: Adam

Cc: Scott

"Welsh, Jean" <jrwelsh@fcps.edu>, "Jewell, Tracey D." <TDJewell@fcps.edu>

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Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pidowney@fcps.edu">pjdowney@fcps.edu</a>

Sent: Friday, April 3, 2020 3:01 PM

To: Downey, Paul J. <pjdowney@fcps.edu>; Welsh, Jean <jrwelsh@fcps.edu>

Cc: Scott

Subject: [External] RE: Blackboard Collaborate Pricing and Clarification

Importance: High

Dear Paul and Jean.

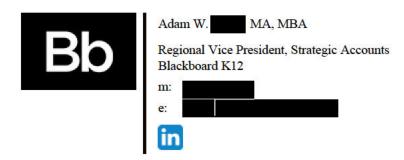
Continuity of education is the critical priority for Blackboard in partnering with Fairfax County Public Schools. Many of our employees' kids are students in the district and we want to do everything we can to work with you during these difficult and uncertain times, as we are with all our clients globally.

We continue to think of ways we can provide support for this important cause. We had an additional thought about handling the situation and have come up with a simple model as follows:

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Best, Adam



From: Adam

Date: Tuesday, March 31, 2020 at 2:07 PM

To: "Downey, Paul J." <pidowney@fcps.edu>, "Welsh, Jean" <jrwelsh@fcps.edu>

Subject: Collab Ultra Pricing Quote

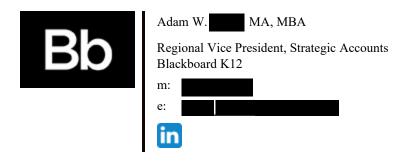
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\*Please note this pricing only applies to Blackboard Collaborate Ultra

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From: <u>Downey, Paul J.</u>

To: Adam Scott

Cc: <u>Pratt, Michelle</u>; <u>Luftglass, Maribeth</u>

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

**Date:** Wednesday, April 8, 2020 11:34:59 AM

Attachments: image002.png

image004.png image006.png image008.png image010.png image012.png image014.png

I just sent the phone bridge.

Paul Downey Coordinator, Application Support Fairfax County Public Schools

Office 703-503-6040 Mobile: 703-909-8787 pjdowney@fcps.edu

From: Adam <

Sent: Wednesday, April 8, 2020 11:34 AM

**To:** Downey, Paul J. <pjdowney@fcps.edu>; Scott

Cc: Pratt, Michelle <mrpratt@fcps.edu>; Luftglass, Maribeth <meluftglass@fcps.edu>

Subject: Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Paul,

Scott Bill and myself will be joining. We are hoping to use Collab for this meeting and I've set up a session (link below). Will this work for you?

Meeting Link:

Best, Adam



Adam W. MA, MBA

Regional Vice President, Strategic Accounts Blackboard K12

m:

e:

in

From: "Downey, Paul J." <pjdowney@fcps.edu>

Date: Wednesday, April 8, 2020 at 10:15 AM

To: Adam Scott

Cc: "Pratt, Michelle" < <a href="mrpratt@fcps.edu">mrpratt@fcps.edu</a>>, "Luftglass, Maribeth" < <a href="meluftglass@fcps.edu">meluftglass@fcps.edu</a>>

**Subject:** RE: [External] RE: Blackboard Collaborate Pricing and Clarification

12-12:30 will work. Let me know whom should be included.

Paul Downey Coordinator, Application Support Fairfax County Public Schools Office 703-503-6040 Mobile: 703-909-8787 <a href="mailto:pidowney@fcps.edu">pidowney@fcps.edu</a>

From: Adam

Sent: Wednesday, April 8, 2020 11:12 AM

**To:** Downey, Paul J. <<u>pjdowney@fcps.edu</u>>; Scott

Cc: Pratt, Michelle < mrpratt@fcps.edu >; Luftglass, Maribeth < meluftglass@fcps.edu >

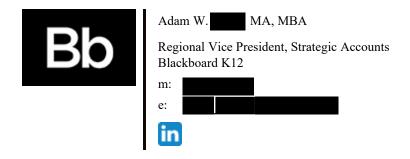
**Subject:** Re: [External] RE: Blackboard Collaborate Pricing and Clarification

Hi Paul,

We are available at these times below, please let us know what works for you. We will try and get the person who drafted the amendment to join us to answer any specific question you may have about the document.

12 - 12:30pm EST 2 - 3:30pm EST After 4pm EST

Best, Adam



From: "Downey, Paul J." <pjdowney@fcps.edu>

Date: Wednesday, April 8, 2020 at 9:35 AM

To: Adam Scott

Cc: "Pratt, Michelle" < mrpratt@fcps.edu >, "Luftglass, Maribeth" < meluftglass@fcps.edu >

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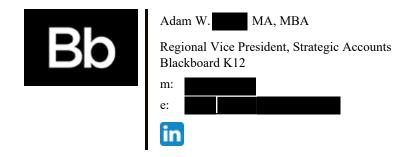
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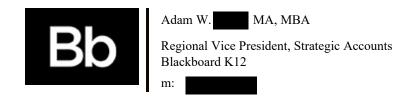
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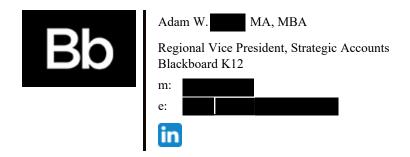
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Regional Vice President, Strategic Accounts



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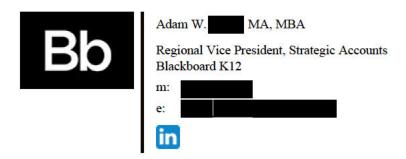
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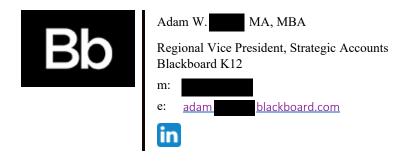
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